

NEW RELEASE

The report titled **Survey of Multilateral Institutions: South African and African DFIs** is available on the intranet.

ABSTRACT

The objective of this survey is to provide a comprehensive list of all Multilateral Development Banks and national Development Finance Institutions operating in South Africa, the SADC region and selected African countries in the regions included under the DBSA's coverage. Potential competitors and or, partners with whom the Bank could collaborate in pursuit of its objectives may be identified from this survey. This report was prepared for the International Financing Division as market intelligence. Each country overview gives a snapshot of the DFI to indicate the mandate fit of the institution in relation to the DBSA.

MAIN FINDINGS:

The DBSA should consider the following:

- Capitalize on existing relationships with the big MDBs but also build partnerships with the Turkish and Gulf multilateral institutions.
- Capitalize on existing relationships with the big regional banks but needs to consider national DFIs in the countries in which it does not have a large footprint.
- Build more sustainable relationships with emerging national DFIs and seek sustainable partnerships built on capacity building and knowledge sharing with the smaller banks looking to get into infrastructure financing.