

#### **REQUEST FOR PROPOSALS**

# YOU ARE HEREBY INVITED TO SUBMIT A BID TO MEET THE REQUIREMENTS OF THE **DEVELOPMENT BANK OF SOUTHERN AFRICA LIMITED BID NUMBER:** RFP130/2022 NON-COMPULSORY N/A **BRIEFING SESSION DETAILS: CLOSING DATE:** 25 July 2022 CLOSING TIME: 23H55 PERIOD FOR WHICH BIDS 120 days ARE REQUIRED TO REMAIN **OPEN FOR ACCEPTANCE: DESCRIPTION OF BID:** Procurement of a Panel of Law Firms for a period five (05) years at the Infrastructure Fund. **BID DOCUMENTS DELIVERY** 1. ELECTRONIC SUBMISSIONS ADDRESS: **INSTRUCTIONS:** Bidders are required to issue Tender Submission Link requests and a enquiries to VusiSCM@dbsa.org ONLY; > No – Tender Submission Link requests will be accepted after 16h00 on the 21st of July 2022. Any requests after the stipulated date and ti be disregarded. > Bidders will thereafter receive a OneDrive Link to upload their submission documents electronically. NB: Electronic submission is encouraged for all bidder's interest in this tender bid Closing date 25 July 2022 before 23:55. All bids must be in on the 25<sup>th</sup> of July 2022. NAME OF BIDDER: **CONTACT PERSON:** EMAIL ADDRESS:

TELEPHONE NUMBER:	
FAX NUMBER:	
BIDDER'S STAMP OR SIGNATURE	



The Development Bank of Southern Africa has a Zero Tolerance on Fraud and Corruption. Report any incidents of Fraud and Corruption to Whistle Blowers on any of the following:

 TollFree
 : 0800 20 49 33

 Email
 : dbsa@whistleblowing.co.za

 Free Post
 : Free Post KZN 665 | Musgrave | 4062

 SMS
 : 33490

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# PART A

# YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF DEVELOPMENT BANK OF SOUTHERN AFRICA LIMITED ("DBSA")

BID NUMBER: RFP130/2022

**DESCRIPTION:** 

Procurement of a Panel of Law Firms for a period five (05) years at the Infrastructure Fund.

NON-COMPULSORY BRIEFING: N/A

**LINK REQUESTS:** No – Tender Submission Link requests will be accepted after **16h00 on the on the 21<sup>st</sup> July 2022**. Any requests after the stipulated date and time will be disregarded.

 CLOSING DATE:
 25 July 2022

 CLOSING TIME:
 00H00

# The successful Bidder will be required to conclude a service level agreement with the DBSA

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)

THIS BID IS SUBJECT TO THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT, WHICH ARE SET OUT IN PART C OF THIS DOCUMENT.

THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED).

BIDDERS THAT ARE UNINCORPORATED CONSORTIA CONSISTING OF MORE THAN ONE LEGAL ENTITY MUST SELECT A LEAD ENTITY AND FURNISH THE DETAILS OF THE LEAD ENTITY, UNLESS OTHERWISE SPECIFIED.

NAME OF BIDDER AND EACH ENTITY IN CONSORTIUM:

POSTAL ADDRESS:			
STREET ADDRESS:			
CONTACT PERSON (FULL NAME):			
EMAIL ADDRESS:			
TELEPHONE NUMBER:			
FAX NUMBER:			
BIDDER REGISTRATION NUMBER OR REGISTRATION NUMBER OF EACH ENTITY IN CONSORTIUM			
BIDDER VAT REGISTRATION NUMBER OR VAT REGISTRATION NUMBER OF EACH ENTITY IN CONSORTIUM			
BBBEE STATUS LEVEL VERIFICATION CERTIFICATE /BBBEE STATUS LEVEL SWORN AFFIDAVIT SUBMITTED?	YES	NO	
[TICK APPLICABLE BOX]			
IF YES, WHO ISSUED THE CERTIFICATE?			
REGISTERED WITH THE NATIONAL TREASURY CSD [TICK APPLICABLE BOX]	YES	NO	
CSD REGISTRATION NUMBER			
TAX COMPLIANCE STATUS PIN (TCS) NUMBER ISSUED BY SARS			

11.1	ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS	Yes No
	OFFERED?	[IF YES ENCLOSE PROOF]
11.2	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	□Yes □No [IF YES ANSWER PART B:3 BELOW ]
11.3	SIGNATURE OF BIDDER	· · · · · · · · · · · · · · · · · · ·
11.4	DATE	
11.5	FULL NAME OF AUTHORISED REPRESENTATIVE	
11.6	CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to	
	sign this bid; e.g. resolution of directors, etc.)	

# PART B TERMS AND CONDITIONS FOR BIDDING

1.	BID SUBMISSION:			
1.1.	BIDS MUST BE SUBMITTED ELECTRONICALLY (ONE DRIVE LINK) BY THE STIPULATED TIME TO THE LINK PROVIDED. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.			
1.2.	ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR ONLINE			
1.3.	BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.			
1.4.	WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.			
1.5.	THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.			
	TAX COMPLIANCE REQUIREMENTS			
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.			
2.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.			
2.3	APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.			
2.4	BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.			
2.5	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.			
2.6	WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.			
3.	QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS			
3.1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?			
3.2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA?			
3.3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?			
3.4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?			
STA	IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.			

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

# PART C

# CHECKLIST OF COMPULSORY RETURNABLE SCHEDULES AND DOCUMENTS

#### Please adhere to the following instructions

- Tick in the relevant block below
- Ensure that the following documents are completed and signed where applicable:
- Use the prescribed sequence in attaching the annexes that complete the Bid Document

**NB:** Should all of these documents not be included, the Bidder may be disqualified on the basis of non-compliance

YES	NO	
		One original Bid document in separate folders; Folder 1 - for Pre-Qualifying Criteria and Functional Evaluation Folder 2 - Price / Financial Proposal – Electronic submission
		Part A: Invitation to Bid
		Part B: Terms and Conditions of Bidding
		Part C: Checklist of Compulsory Returnable Schedules and Documents
		Part D: Conditions of Tendering and Undertakings by Bidders
		Part E: Specifications/Terms of Reference and Project Brief
		Annexure A: Price Proposal Requirement
		Annexure B: SBD4 Declaration of Interest
		Annexure C: SBD6.1 and B-BBEE status level certificate
		Annexure D: SBD8: Declaration of Bidder's Past Supply Chain Practices – N/A

	Annexure E: SBD9: Certificate of Independent Bid Determination – N/A
	<b>Annexure F:</b> Certified copies of your CIPC company registration documents listing all members with percentages, in case of a lose corporation
	Annexure G: Certified copies of latest share certificates, in case of a company.
	<b>Annexure H: (if applicable):</b> A breakdown of how fees and work will be spread between members of the bidding consortium.
	<b>Annexure I</b> Supporting documents to responses to Pre-Qualifying Criteria and Functional Evaluation Criteria.
	Annexure J: General Condition of Contract
	Annexure K: CSD Tax Compliance Status and Registration Requirements Report

# PART D

## CONDITIONS OF TENDERING AND UNDERTAKINGS BY BIDDER

#### 1. **DEFINITIONS**

In this Request for Proposals, unless a contrary intention is apparent:

- 1.1 **B-BBEE** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act, 2003;
- 1.2 **B-BBEE Act** means the Broad-Based Black Economic Empowerment Act, 2003;
- 1.3 B-BBEE status level of contributor means the B-BBEE status received by a measured entity based on its overall performance used to claim points in terms of regulation 6 and 7 of the Preferential Procurement Regulations, 2017.
- 1.4 **Business Day** means a day which is not a Saturday, Sunday or public holiday.
- 1.5 **Bid** means a written offer in the prescribed or stipulated form lodged by a Bidder in response to an invitation in this Request for Proposal, containing an offer to provide goods, works or services in accordance with the Specification as provided in this RFP.
- 1.6 **Bidder** means a person or legal entity, or an unincorporated group of persons or legal entities that submit a Bid.
- 1.7 **Companies Act** means the Companies Act, 2008.
- 1.8 **Compulsory Documents** means the list of compulsory schedules and documents set out in Part B.
- 1.9 **Closing Time** means the time, specified as such under the clause 4 (Bid Timetable) in Part C, by which Tenders must be received.
- 1.10 **DBSA** means the Development Bank of Southern Africa Limited.
- 1.11 **DFI** means Development Finance Institution.
- 1.12 Evaluation Criteria means the criteria set out under the clause 27 (Evaluation Process) of this Part C, which includes the Qualifying Criteria, Functional Criteria and Price and Preferential Points Assessment.
- 1.13 Functional Criteria means the criteria set out in clause 27 of this Part C.
- 1.14 **Intellectual Property Rights** includes copyright and neighbouring rights, and all proprietary rights in relation to inventions (including patents) registered and unregistered trademarks (including service marks), registered designs, confidential information (including trade secrets and know how) and circuit layouts, and all other proprietary rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields.
- 1.15 **PFMA** means the Public Finance Management Act, 1999.

- 1.16 **PPPFA** means the Preferential Procurement Policy Framework Act, 2000.
- 1.17 **PPPFA Regulations** means the Preferential Procurement Regulations, 2017 published in terms of the PPPFA.
- 1.18 **Pre-Qualifying Criteria** means the criteria set out in clause 27.3 of this Part C.
- 1.19 **Price and Preferential Points Assessment** means the process described in clause 27.5 of this Part C, as prescribed by the PPPFA.
- 1.20 **Proposed Contract** means the agreement including any other terms and conditions contained in or referred to in this RFP that may be executed between the DBSA and the successful Bidder.
- 1.21 **Request for Proposal** or **RFP** means this document (comprising each of the parts identified under Part A, Part B, Part C and Part D) including all annexures and any other documents so designated by the DBSA.
- 1.22 **SARS** means the South African Revenue Service.
- 1.23 **Services** means the services required by the DBSA, as specified in this RFP Part D.
- 1.24 **SLA** means service level agreement.
- 1.25 SOE means State Owned Enterprise, as defined by the Companies' Act.
- 1.26 **Specification** means the conditions of tender set and any specification or description of the DBSA's requirements contained in this RFP.
- 1.27 State means the Republic of South Africa.
- 1.28 **Statement of Compliance** means the statement forming part of a Tender indicating the Bidders compliance with the Specification.
- 1.29 **Tendering Process** means the process commenced by the issuing of this Request for Proposals and concluding upon formal announcement by the DBSA of the selection of a successful Bidder(s) or upon the earlier termination of the process.
- 1.30 Website means a website administered by DBSA under its name with web address <u>www.dbsa.org</u>

#### 2. INTERPRETATIONS

In this RFP, unless expressly provided otherwise a reference to:

- 2.1 "includes" or "including" means includes or including without limitation; and
- 2.2 "R" or "Rand" is a reference to the lawful currency of the Republic of South Africa.

#### 3. TENDER TECHNICAL AND GENERAL QUERIES

Queries pertaining to this tender must be directed to:-DBSA Supply Chain Management Unit Email: <u>VusiSCM@dbsa.org</u> No questions will be answered telephonically.

#### 4. BID TIMETABLE

This timetable is provided as an indication of the timing of the tender process. It is indicative only and subject to change by the DBSA. Bidders are to provide proposals that will allow achievement of the intended commencement date.

Activity	Date
Advertisement of tender	01 / 07 / 2022
RFP document available	01 / 07 / 2022
Closing date for tender enquiries	21 / 07 / 2022
Link requests	21 / 07 / 2022 by 16h00
Closing date and time	25 / 07 / 2022 at 23h55
Intended completion of evaluation of tenders	ТВА
Intended formal notification of successful	ТВА
Bidder(s)	
Signing of Service Level Agreement	ТВА
Effective date	ТВА

#### 5. SUBMISSION OF TENDERS

#### Instructions:

- Bidders are required to issue Tender Submission Link requests and all other enquiries to <u>VusiSCM@dbsa.org</u> ONLY;
- No Tender Submission Link requests will be accepted after 16h00 on the 21<sup>st</sup> of July 2022. Any requests after the stipulated date and time will be disregarded.
- Bidders will thereafter receive a OneDrive Link to upload their tender submission documents electronically.

NB: No Physical submission will be accepted for this bid. Bidders must ensure that they follow the instructions for the electronic submission.

#### 6. RULES GOVERNING THIS RFP AND THE TENDERING PROCESS

- 6.1 Participation in the tender process is subject to compliance with the rules contained in this RFP Part C.
- 6.2 All persons (whether or not a participant in this tender process) having obtained or received this RFP may only use it, and the information contained herein, in compliance with the rules contained in this RFP.
- 6.3 All Bidders are deemed to accept the rules contained in this RFP Part C.
- 6.4 The rules contained in this RFP Part C apply to:
  - 6.4.1 The RFP and any other information given, received or made available in connection with this RFP, and any revisions or annexure;
  - 6.4.2 the Tendering Process; and
  - 6.4.3 any communications (including any briefings, presentations, meetings and negotiations) relating to the RFP or the Tendering Process.

#### 7. STATUS OF REQUEST FOR PROPOSAL

7.1 This RFP is an invitation for person(s) to submit a proposal(s) for the provision of the services as set out in the Specification contained in this RFP. Accordingly, this RFP must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory or other rights. No binding contract or other understanding for the supply of services will exist between the DBSA and any Bidder unless and until the DBSA has executed a formal written contract with the successful Bidder.

#### 8. ACCURACY OF REQUEST FOR PROPOSAL

- 8.1 Whilst all due care has been taken in connection with the preparation of this RFP, the DBSA makes no representations or warranties that the content in this RFP or any information communicated to or provided to Bidders during the Tendering Process is, or will be, accurate, current or complete. The DBSA, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete.
- 8.2 If a Bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by the DBSA (other than minor clerical matters), the Bidder must promptly notify the DBSA in writing of such discrepancy,

ambiguity, error or inconsistency in order to afford the DBSA an opportunity to consider what corrective action is necessary (if any).

8.3 Any actual discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by the DBSA will, if possible, be corrected and provided to all Bidders without attribution to the Bidder who provided the written notice.

#### 9. ADDITIONS AND AMENDMENTS TO THE RFP

- 9.1 The DBSA reserves the right to change any information in, or to issue any addendum to this RFP before the Closing Time. The DBSA and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.
- 9.2 If the DBSA exercises its right to change information in terms of clause 9.1, it may seek amended Tenders from all Bidders.

#### 10. REPRESENTATIONS

No representations made by or on behalf of the DBSA in relation to this RFP will be binding on the DBSA unless that representation is expressly incorporated into the contract ultimately entered into between the DBSA and the successful Bidder.

#### 11. CONFIDENTIALITY

11.1 All persons (including all Bidders) obtaining or receiving this RFP and any other information in connection with this RFP or the Tendering Process must keep the contents of the RFP and other such information confidential, and not disclose or use the information except as required for the purpose of developing a proposal in response to this RFP.

#### 12. REQUESTS FOR CLARIFICATION OR FURTHER INFORMATION

- 12.1 All communications relating to this RFP and the Tendering Process must be directed to the Tender Officer.
- 12.2 All questions or requests for further information or clarification of this RFP or any other document issued in connection with the Tendering Process must be submitted to the Tender Officer in writing, and most preferably by e-mail to <a href="mailto:vusiSCM@dbsa.org">vusiSCM@dbsa.org</a>
- 12.3 Any communication by a Bidder to the DBSA will be effective upon receipt by the Tender Officer (provided such communication is in the required format).
- 12.4 The DBSA has restricted the period during which it will accept questions or requests for further information or clarification and reserves the right not to respond to any enquiry or request, irrespective of when such enquiry or request is received.

- 12.5 Except where the DBSA is of the opinion that issues raised apply only to an individual Bidder, questions submitted and answers provided will be made available to all Bidders by e-mail, as well as on the DBSA's website without identifying the person or organisation which submitted the question.
- 12.6 In all other instances, the DBSA may directly provide any written notification or response to a Bidder by email to the address of the Bidder (as notified by the Bidder to the Tender Manager).
- 12.7 A Bidder may, by notifying the Tender Officer in writing, withdraw a question submitted in accordance with clause 12, in circumstances where the Bidder does not wish the DBSA to publish its response to the question to all Bidders.

#### 13. UNAUTHORISED COMMUNICATIONS

- 13.1 Communications (including promotional or advertising activities) with staff of the DBSA or their advisors assisting with the Tendering Process are not permitted during the Tendering Process, or otherwise with the prior consent of the Tender Officer. Nothing in this clause 13 is intended to prevent communications with staff of, or advisors to, the DBSA to the extent that such communications do not relate to this RFP or the Tendering Process.
- 13.2 Bidders must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the Tendering Process in any way.

#### 14. IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

- 14.1 Bidders may not seek or obtain the assistance of employees of the DBSA in the preparation of their tender responses.
- 14.2 The DBSA may in its absolute discretion, immediately disqualify a Bidder that it believes has sought or obtained such improper assistance.
- 14.3 Bidders are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.

#### 15. ANTI-COMPETITIVE CONDUCT

- 15.1 Bidders and their respective officers, employees, agents and advisors must not engage in any collusion, anti-competitive conduct or any other similar conduct in respect of this Tendering Process with any other Bidder or any other person(s) in relation to:
  - 15.1.1 the preparation or lodgement of their Bid
  - 15.1.2 the evaluation and clarification of their Bid; and
  - 15.1.3 the conduct of negotiations with the DBSA.

- 15.2 For the purposes of this clause 15, collusion, anti-competitive conduct or any other similar conduct may include disclosure, exchange and clarification of information whether or not such information is confidential to the DBSA or any other Bidder or any other person or organisation.
- 15.3 In addition to any other remedies available to it under law or contract, the DBSA may, in its absolute discretion, immediately disqualify a Bidder that it believes has engaged in any collusive, anti-competitive conduct or any other similar conduct during or before the Tendering Process.

#### 16. COMPLAINTS ABOUT THE TENDERING PROCESS

- 16.1 Any complaint about the RFP or the Tendering Process must be submitted to the Supply Chain Management Unit in writing, by email, immediately upon the cause of the complaint arising or becoming known to the Bidder, (<u>VusiSCM@dbsa.org</u>)
- 16.2 The written complaint must set out:
  - 16.2.1 the basis for the complaint, specifying the issues involved;
  - 16.2.2 how the subject of the complaint affects the organisation or person making the complaint;
  - 16.2.3 any relevant background information; and
  - 16.2.4 the outcome desired by the person or organisation making the complaint.
- 16.3 If the matter relates to the conduct of an employee of the DBSA, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of the DBSA, and delivered to the physical address of the DBSA, as notified.

#### 17. CONFLICT OF INTEREST

- 17.1 A Bidder must not, and must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of the DBSA and the Bidder's interests during the Tender Process.
- 17.2 The Bidder is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the services under any contract that may result from this RFP. If the Bidder submits its Bid and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the Bid, the Bidder must notify the DBSA immediately in writing of that conflict.
- 17.3 The DBSA may immediately disqualify a Bidder from the Tendering Process if the Bidder fails to notify the DBSA of the conflict as required.

#### 18. LATE BIDS

- 18.1 Bids must be delivered by the Closing Time. The Closing Time may be extended by the DBSA in its absolute discretion by providing written notice to Bidders.
- 18.2 Bids delivered after the Closing Time or lodged at a location or in a manner that is contrary to that specified in this RFP will be disqualified from the Tendering Process and will be ineligible for consideration. However, a late Bid may be accepted where the Bidder can clearly demonstrate (to the satisfaction of the DBSA, in its sole discretion) that late lodgement of the Bid was caused by the DBSA; that access was denied or hindered in relation to the physical tender box; or that a major/critical incident hindered the delivery of the Bid and, in all cases, that the integrity of the Tendering Process will not be compromised by accepting a Bid after the Closing Time.
- 18.3 The determination of the DBSA as to the actual time that a Bid is lodged is final. Subject to clause 18.2, all Bids lodged after the Closing Time will be recorded by the DBSA and will only be opened for the purposes of identifying a business name and address of the Bidder. The DBSA will inform a Bidder whose Bid was lodged after the Closing Time of its ineligibility for consideration. The general operating practice is for the late Bid to be returned within 5 (five) working days of receipt or within 5 (five) working days after determination not to accept a late Bid.

#### 19. BIDDER'S RESPONSIBILITIES

- 19.1 Bidders are responsible for:
  - 19.1.1 examining this RFP and any documents referenced or attached to this RFP and any other information made or to be made available by the DBSA to Bidders in connection with this RFP;
  - 19.1.2 fully informing themselves in relation to all matters arising from this RFP, including all matters regarding the DBSA's requirements for the provision of the Services;
  - 19.1.3 ensuring that their Bids are accurate and complete;
  - 19.1.4 making their own enquiries and assessing all risks regarding this RFP, and fully considering and incorporating the impact of any known and unknown risks into their Bid;
  - 19.1.5 ensuring that they comply with all applicable laws in regards to the Tendering Process particularly as specified by National Treasury Regulations, Guidelines, Instruction

Notes and Practice Notes and other relevant legislation as published from time to time in the Government Gazette; and

- 19.1.6 submitting all Compulsory Documents.
- 19.2 Bidders with annual total revenue of R10 million or less qualify as Exempted Micro Enterprises (EMEs) in terms of the B-BBEE Act must submit a certificate issued by a registered, independent auditor (who or which is not the Bidder or a part of the Bidder) or an accredited verification agency.
- 19.3 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy, or a sworn affidavit thereof, substantiating their B-BBEE status. The submission of such certificates must comply with the requirements of instructions and guidelines issued by National Treasury and be in accordance with the applicable notices published by the Department of Trade and Industry in the Government Gazette.
- 19.4 The DBSA reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the DBSA.
- 19.5 Failure to provide the required information may result in disqualification of the Bidder.

#### 20. PREPARATION OF BIDS

- 20.1 Bidders must ensure that:
  - 20.1.1 their Bid is submitted in the required format as stipulated in this RFP; and
  - 20.1.2 all the required information fields in the Bid are completed in full and contain the information requested by the DBSA.
- 20.2 The DBSA may in its absolute discretion reject a Bid that does not include the information requested or is not in the format required.
- 20.3 Unnecessarily elaborate responses or other representations beyond that which is sufficient to present a complete and effective tender proposal are not desired or required. Elaborate and expensive visual and other presentation aids are not necessary.
- 20.4 Where the Bidder is unwilling to accept a specified condition, the non-acceptance must be clearly and expressly stated. Prominence must be given to the statement detailing the non-acceptance. It is not sufficient that the statement appears only as part of an attachment to the Bid, or be included in a general statement of the Bidders usual operating conditions.
- 20.5 An incomplete Bid may be disqualified or assessed solely on the information completed or received with the Bid.

#### 21. ILLEGIBLE CONTENT, ALTERATION AND ERASURES

- 21.1 Incomplete Bids may be disqualified or evaluated solely on information contained in the Bid.
- 21.2 The DBSA may disregard any content in a Tender that is illegible and will be under no obligation whatsoever to seek clarification from the Bidder.
- 21.3 The DBSA may permit a Bidder to correct an unintentional error in its Bid where that error becomes known or apparent after the Closing Time, but in no event will any correction be permitted if the DBSA reasonably considers that the correction would materially alter the substance of the Bid or effect the fairness of the Tendering Process.

#### 22. OBLIGATION TO NOTIFY ERRORS

If, after a Bidder's Response has been submitted, the Bidder becomes aware of an error in the Bidders Response (including an error in pricing but excluding clerical errors which would have no bearing on the evaluation of the Bid), the Bidder must promptly notify the DBSA of such error.

#### 23. RESPONSIBILITY FOR BIDDING COSTS

- 23.1 The Bidders participation or involvement in any stage of the Tendering Process is at the Bidders sole risk, cost and expense. The DBSA will not be held responsible for, or pay for, any expense or loss that may be incurred by Bidders in relation to the preparation or lodgement of their Bid.
- 23.2 The DBSA is not liable to the Bidder for any costs on the basis of any contractual, promissory or restitutionary grounds whatsoever as a consequence of any matter relating to the Bidders participation in the Tendering Process, including without limitation, instances where:
  - 23.2.1 the Bidder is not engaged to perform under any contract; or
  - 23.2.2 the DBSA exercises any right under this RFP or at law.

#### 24. DISCLOSURE OF BID CONTENTS AND BID INFORMATION

- 24.1 All Bids received by the DBSA will be treated as confidential. The DBSA will not disclose contents of any Bid and Bid information, except:
  - 24.1.1 as required by law;
  - 24.1.2 for the purpose of investigations by other government authorities having relevant jurisdiction;
  - 24.1.3 to external consultants and advisors of the DBSA engaged to assist with the Tendering Process; or for the general information of Bidders required to be disclosed

as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

#### 25. USE OF BIDS

- 25.1 Upon submission in accordance with the requirements relating to the submission of Bids, all Bids submitted become the property of the DBSA. Bidders will retain all ownership rights in any intellectual property contained in the Bids.
- 25.2 Each Bidder, by submission of their Bid, is deemed to have licensed the DBSA to reproduce the whole, or any portion, of their Bid for the sole purposes of enabling the DBSA to evaluate the Bid.

#### 26. BID ACCEPTANCE

All Bids received must remain open for acceptance for a minimum period of 90 (Ninety) days from the Closing Time. This period may be extended by written mutual agreement between the DBSA and the Bidder.

#### 27. EVALUATION PROCESS

27.1 The Bids will be evaluated and adjudicated as follows:

#### 27.1.1 First Stage – Test for administrative Responsiveness

The test for administrative responsiveness will include the following:

#### Stage 1: Responsiveness

The Tenderer should be able to provide all the relevant information required in the Supplier Information Form (SIF) which will include but not limited to;

# A. Tenderers who do not adhere to those criteria listed a PRE-QUALIFIER, will be disqualified immediately.

	Responsiveness Criteria	Prequalifying Criteria	Applicable to this Tender (Y/N)
1.	Valid Legal Practitioners' Fidelity Fund Certificate	Pre-Qualifier	Y
	In terms of the DBSA Transformation Imperative Targets,		
2.	the DBSA will consider companies with a minimum B-	Pre-Qualifier	v
	BBEE status of Level 1 who will contribute to meaningful	Fie-Quaimer	T
	B-BBEE initiatives as part of the tender process.		

B. Tenderers who do not adhere to the indicated response time for clarifications requested by the Employer will be deemed to be non-responsive and their submissions will not be evaluated further.

	Responsiveness Criteria	Clarification Time	Applicable to this Tender (Y/N)
3	Standard conditions of tender as required.	1 Week	Y
4	Returnable documents completed and signed.	1 Week	Y
5	Submission of Registration with National Treasury Central Supplier Database (CSD) Summary Report: - Bidder must be fully registered & compliant in order to do business with the DBSA.	1 Week	Y
6	A valid and active Tax Compliance Status Pin issued by SARS.	1 Week	Y

Only those Bidders which satisfy all of the Pre-Qualifying Criteria will be eligible to participate in the Tendering Process further. Bids which do not satisfy all of the Pre-Qualifying Criteria will not be evaluated further.

#### 27.1.2 Second Stage – Functional criteria

27.1.1 All bidders will be subjected to the same evaluation criteria and bidders who achieve a minimum score of **90 points out of 100 points for generic bidders and 75 points out of 100 for QSEs bidders** will proceed to short listing. We will endeavour to maintain an equal ratio between Generic and QSEs in as far as its possible provided that the bidders meet the minimum applicable thresholds. Bidders are required to submit supporting documentation evidencing their compliance with each requirement, where applicable.

Bidders will be assessed on the functional criteria set out in this RFP. Only those Bidders which comply with the eligibility criteria will proceed to the next stage.

#### 27.1.2 Third Stage – price / rates and preferential points

27.1.2.1 Those Bidders which have passed the initial and first stages of the tender process will be scored on the basis of price / rates and preference point allocation in accordance with the applicable legislation.

- 27.1.2.2 The successful Bidder will be the Bidder that scores the highest number of points in the second stage of the Bid evaluation, unless the DBSA exercises its right to cancel the RFP, in line with the PPPFA Regulations.
- 27.2 NB: Bidders are required to submit, as Annexure J to their Bids, any documentation which supports the responses provided in respect of the Eligibility Criteria below.

#### 27.3 Qualification: Pre-Qualifying Criteria

Only those Bidders which satisfy all of the Pre-Qualifying Criteria will be eligible to participate in the Tendering Process further. Bids which do not satisfy all of the Pre-Qualifying Criteria will not be evaluated further. Please refer to the table above

Note: A tender that fails to meet any Pre-Qualifying Criteria stipulated herein in the tender documents is an unacceptable tender. Please refer to the table above

#### 27.4 Second Stage: Functional Criteria

All bidders will be subjected to the same evaluation criteria and bidders who achieve a **minimum score of 90 points out of 100 points for generic bidders and 75 points out of 100 for QSEs** bidders will proceed to short listing. We will endeavour to maintain an equal ratio between Generic and QSEs in as far as its possible provided that the bidders meet the minimum applicable thresholds. The technical proposal will be evaluated according to the criteria and scoring system **indicated under terms of reference section on page 43 - 46**.

#### 27.5 Third Stage: Price / Rates and Preferential Points Assessment

- 27.5.1 Rates supplied will be assessed for competitiveness.
- 27.5.2 Points will be allocated to Bidders at this stage of the evaluation in accordance with the PPPFA and the PPPFA Regulations, as follows:

Price points 80 Preferential procurement points 20

#### 27.5.3 **Price points**

The following formula will be used to calculate the points for price:

Ps = 80(1-(Pt-Pmin)/Pmin)

Where:

Ps = Points scored for comparative price of tender or offer under consideration;

Pt = Comparative price of tender or offer under consideration; and Pmin = Comparative price of lowest acceptable tender or offer.

#### 27.5.4 **Preferential procurement points**

A maximum of 20 points may be awarded in respect of preferential procurement, which points must be awarded to a tenderer for attaining their B-BBEE Status Level in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	16
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

An unincorporated trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate Bid.

#### 28. STATUS OF BID

- 28.1 Each Bid constitutes an irrevocable offer by the Bidder to the DBSA to provide the Services required and otherwise to satisfy the requirements of the Specification as set out in this RFP.
- 28.2 A Bid must not be conditional on:

- 28.2.1 the Board approval of the Bidder or any related governing body of the Bidder being obtained;
- 28.2.2 the Bidder conducting due diligence or any other form of enquiry or investigation;
- 28.2.3 the Bidder (or any other party) obtaining any regulatory approval or consent;
- 28.2.4 the Bidder obtaining the consent or approval of any third party; or
- 28.2.5 the Bidder stating that it wishes to discuss or negotiate any commercial terms of the contract.
- 28.3 The DBSA may, in its absolute discretion, disregard any Bid that is, or is stated to be, subject to any one or more of the conditions detailed above (or any other relevant conditions).
- 28.4 The DBSA reserves the right to accept a Bid in part or in whole or to negotiate with a Bidder in accordance with the provisions of this RFP and the applicable laws and regulations.

#### 29. CLARIFICATION OF BIDS

- 29.1 The DBSA may seek clarification from and enter into discussions with any or all of the Bidders in relation to their Bid. The DBSA may use the information obtained when clarification is sought or discussions are had in interpreting the Bid and evaluating the cost and risk of accepting the Bid. Failure to supply clarification to the satisfaction of the DBSA may render the Bid liable to disqualification.
- 29.2 The DBSA is under no obligation to seek clarification of anything in a Bid and reserves the right to disregard any clarification that the DBSA considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFP.

#### 30. DISCUSSION WITH BIDDERS

- 30.1 The DBSA may elect to engage in detailed discussions with any one or more Bidder(s), with a view to maximising the benefits of this RFP as measured against the evaluation criteria and in fully understanding a Bidder's offer.
- 30.2 As part of the evaluation of this Bid, DBSA will invite Bidders to give a presentation to the DBSA in relation to their submissions.
- 30.3 The DBSA is under no obligation to undertake discussions with, and Bidders.
- 30.4 In addition to presentations and discussions, the DBSA may request some or all Bidders to:
  - 30.4.1 conduct a site visit, if applicable;
  - 30.4.2 provide references or additional information; and/or
  - 30.4.3 make themselves available for panel interviews.

#### 31. SUCCESSFUL BIDS

- 31.1 Selection as a successful Bidder does not give rise to a contract (express or implied) between the successful Bidder and the DBSA for the supply of the Services. No legal relationship will exist between the DBSA and a successful Bidder for the supply of the Services until such time as a binding contract is executed by them.
- 31.2 The DBSA may, in its absolute discretion, decide not to enter into pre-contractual negotiations with a successful Bidder.
- 31.3 A Bidder is bound by its Bid and all other documents forming part of the Bidder's Response and, if selected as a successful Bidder, must enter into a contract on the basis of the Bid with or without further negotiation.

#### 32. NO OBLIGATION TO ENTER INTO CONTRACT

- 32.1 The DBSA is under no obligation to appoint a successful Bidder or Bidders (as the case may be), or to enter into a contract with a successful Bidder or any other person, if it is unable to identify a Bid that complies in all relevant respects with the requirements of the DBSA, or if due to changed circumstances, there is no longer a need for the Services requested, or if funds are no longer available to cover the total envisaged expenditure. For the avoidance of any doubt, in these circumstances the DBSA will be free to proceed via any alternative process.
- 32.2 The DBSA may conduct a debriefing session for all Bidders (successful and unsuccessful). Attendance at such debriefing session is optional.

#### 33. BIDDER WARRANTIES

- 33.1 By submitting a Bid, a Bidder warrants that:
  - 33.1.1 it did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of the DBSA, its officers, employees, or advisers other than any statement, warranty or representation expressly contained in the RFP;
  - it did not use the improper assistance of DBSA's employees or information unlawfully obtained from them in compiling its Bid;
  - 33.1.3 it is responsible for all costs and expenses related to the preparation and lodgement of its Bid, any subsequent negotiation, and any future process connected with or relating to the Tendering Process;
  - it accepts and will comply with the terms set out in this RFP; and

33.1.5 it will provide additional information in a timely manner as requested by the DBSA to clarify any matters contained in the Bid.

#### 34. DBSA'S RIGHTS

- 34.1 Notwithstanding anything else in this RFP, and without limiting its rights at law or otherwise, the DBSA reserves the right, in its absolute discretion at any time, to:
  - 34.1.1 cease to proceed with, or suspend the Tendering Process prior to the execution of a formal written contract;
  - 34.1.2 alter the structure and/or the timing of this RFP or the Tendering Process;
  - 34.1.3 vary or extend any time or date specified in this RFP
  - 34.1.4 terminate the participation of any Bidder or any other person in the Tendering Process;
  - 34.1.5 require additional information or clarification from any Bidder or any other person;
  - 34.1.6 provide additional information or clarification;
  - 34.1.7 negotiate with any one or more Bidder;
  - 34.1.8 call for new Bid;
  - 34.1.9 reject any Bid received after the Closing Time; or
  - 34.1.10 reject any Bid that does not comply with the requirements of this RFP.

#### 35. GOVERNING LAWS

- 35.1 This RFP and the Tendering Process are governed by the laws of the Republic of South Africa.
- 35.2 Each Bidder must comply with all relevant laws in preparing and lodging its Bid and in taking part in the Tendering Process.
- 35.3 All Bids must be completed using the English language and all costing must be in South African Rand.

#### 36. MANDATORY QUESTIONS

- 36.1 Bidders shall provide full and accurate answers to all (including mandatory) questions posed in this document, and, are required to explicitly state "Comply/Accept" or "Do not comply/Do not accept" (with a √ or an X) regarding compliance with the requirements. Where necessary, the Bidders shall substantiate their response to a specific question.
- NOTE: It is mandatory for Bidders to complete or answer this part fully; failure to do so result the Bid being treated as incomplete and the Bid may be disqualified.

This Bid is subject to the General Condi Contract stipulated in this RFP document.	tions of <b>C</b>	Comply/Accept	Do comply/Do accept	not not

The laws of the Republic of South Africa shall govern this	Comply/Accept	Do not
RFP and the Bidders hereby accept that the courts of the		comply/Do not accept
Republic of South Africa shall have the jurisdiction.		

#### 36.1.3

The DBSA shall not be liable for any costs incurred by the	Comply/Accept	Do not
Bidder in the preparation of response to this RFP. The		comply/Do
preparation of response shall be made without obligation		not accept
to acquire any of the items included in any Bidder's		
proposal or to select any proposal, or to discuss the		
reasons why such vendor's or any other proposal was		
accepted or rejected.		

#### 36.1.4

The DBSA may request written clarification or further	Comply/Accept	Do not
information regarding any aspect of this proposal. The		comply/Do
Bidders must supply the requested information in writing		not accept
within two working days after the request has been made,		
otherwise the proposal may be disqualified.		

In	the	case	of	Consortium,	Joint	Venture	or	Comply/Accept	Do	not
sub	contra	actors,	Bidd	ers are require	d to pro	vide copies	s of		comply/Do	
sigr	ned a	greeme	ents :	stipulating the	work s	plit and Ra	and		not accept	
valu	ıe.									

In the case of Consortium, Joint Venture or	Comply/Accept	Do not
subcontractors, all Bidders are required to provide		comply/Do
mandatory documents as stipulated in Part C: Checklist		not accept
of Compulsory Returnable Schedules and Documents of		
the Tender Document.		

The DBSA reserves the right to; cancel or reject any	Comply/Accept	Do not
proposal and not to award the proposal to the lowest		comply/Do
Bidder or award parts of the proposal to different Bidders,		not accept
or not to award the proposal at all.		

# 36.1.8

Where applicable, Bidders who are distributors, resellers	Comply/Accept	Do not
and installers of network equipment are required to		comply/Do
submit back-to-back agreements and service level		not accept
agreements with their principals.		

### 36.1.9

By submitting a proposal in response to this RFP, the	Comply/Accept	Do not
Bidders accept the evaluation criteria as it stands.		comply/Do
		not accept

Where applicable, the DBSA reserves the right to run	Comply/Accept	Do not
benchmarks on the requirements equipment during the		comply/Do
evaluation and after the evaluation.		not accept

The DBSA reserves the right to conduct a pre-award	Comply/Accept	Do not
survey during the source selection process to evaluate		comply/Do
contractors' capabilities to meet the requirements		not accept
specified in the RFP and supporting documents.		

Only the solution commercially available at the proposal	Comply/Accept	Do not
closing date shall be considered. No Bids for future		comply/Do
solutions shall be accepted.		not accept

### 36.1.13

The Bidder should not qualify the proposal with own	Comply/Accept	Do not
conditions.		comply/Do
Caution: If the Bidder does not specifically withdraw its		not accept
own conditions of proposal when called upon to do so, the		
proposal response shall be declared invalid.		

### 36.1.14

Delivery of and acceptance of correspondence between	Comply/Accept	Do not
the DBSA and the Bidder sent by prepaid registered post		comply/Do
(by air mail if appropriate) in a correctly addressed		not accept
envelope to either party's postal address or address for		
service of legal documents shall be deemed to have been		
received and accepted after (2) two days from the date of		
postage to the South African Post Office Ltd.		

Should the parties at any time before and/or after the	Comply/Accept	Do not
award of the proposal and prior to, and-or after conclusion		comply/Do
of the contract fail to agree on any significant product		not accept
price or service price adjustments, change in technical		

specification, change in services, etc. The DBSA shall be
entitled within 14 (fourteen) days of such failure to agree,
to recall the letter of award and cancel the proposal by
giving the Bidder not less than 90 (ninety) days written
notice of such cancellation, in which event all fees on
which the parties failed to agree increases or decreases
shall, for the duration of such notice period, remain fixed
on those fee/price applicable prior to the negotiations.
Such cancellation shall mean that the DBSA reserves the
right to award the same proposal to next best Bidders as
it deems fit.

In the case of a consortium or JV, each of the authorised	Comply/Accept	Do not		
enterprise's members and/or partners of the different		comply/Do		
enterprises must co-sign this document.		not accept		

#### 36.1.17

Any amendment or change of any nature made to this	Comply/Accept	Do not
RFP shall only be of force and effect if it is in writing,		comply/Do
signed by the DBSA signatory and added to this RFP as		not accept
an addendum.		

Failure or neglect by either party to (at any time) enforce	Comply/Accept	Do ne	ot
any of the provisions of this proposal shall not, in any		comply/Do no	ot
manner, be construed to be a waiver of any of that party's		accept	
right in that regard and in terms of this proposal. Such			
failure or neglect shall not, in any manner, affect the			
continued, unaltered validity of this proposal, or prejudice			
the right of that party to institute subsequent action.			

Bidders who make use of subcontractors:	Comply/Accept	Do comply/Do accept	not not
<ol> <li>It is the responsibility of the Bidder to select competent subcontractors that meet all the tender requirements stipulated in this tender document.</li> <li>The Bidder shall be responsible for all due diligence of the selected subcontractors and will be held liable for any</li> </ol>			
<ul> <li>non-performance of the subcontractor.</li> <li>3. Bidders are required to provide documentation (such as BBBEE Certificate/Sworn Affidavit, Valid or Active Tax Compliance Status Pin Issued by SARS, CSD Summary Report, Valid or Active CIDB Certificate etc.) for the relevant subcontractor as a minimum in support of the subcontracting arrangement.</li> </ul>			
4. Subcontracting must not contradict any Regulation or Legislation.			
5. No separate contract shall be entered into between the DBSA and any such subcontractors. Copies of the signed agreements between the relevant parties must be attached to the proposal responses.			

All services supplied in accordance with this proposal	Comply/Accept	Do	not
must be certified to all legal requirements as per the South		comply/Do	not
African law.		accept	

No interest shall be payable on accounts due to the	Comply/Accept	Do	not
successful Bidder in an event of a dispute arising on any		comply/Do	not
stipulation in the contract.		accept	

Evaluation of Bids shall be performed by an evaluation	Comply/Accept	Do n	ot
panel established by the DBSA.		comply/Do n	ot
Bids shall be evaluated on the basis of conformance to the		accept	
required specifications (functionality) as outlined in the			
RFP. For Bids considered for price and preference			
evaluation, points shall be allocated to each Bidder, on the			
basis that the maximum number of points that may be			
scored for price is 80, and the maximum number of			
preference points that may be claimed for B-BBEE status			
level of contributor (according to the PPPFA Regulations)			
is 20.			

#### 36.1.23

lf	the	successful	Bidder	disregards	contractual	Comply/Accept	Do	not
spe	ecificat	tions, this act	ion may r	esult in the te	ermination of		comply/D	ο
the contract.					not accep	ot		

#### 36.1.24

The Bidders' response to this Bid, or parts of the response,	Comply/Accept	Do	not
shall be included as a whole or by reference in the final		comply/Do	not
contract.		accept	

Should the evaluation of this Bid not be completed within	Comply/Accept	Do not
the validity period of the Bid, the DBSA has discretion to		comply/Do not
extend the validity period.		accept

Upon receipt of the request to extend the validity period of	Comply/Accept	Do not
the Bid, the Bidder must respond within the required time		comply/Do
frames and in writing on whether or not he agrees to hold		not accept
his original Bid response valid under the same terms and		
conditions for a further period.		

Comply/Accept	Do not
	comply/Do not
	accept
	Comply/Accept

#### 36.1.28

Tax Compliance Status either on CSD National Treasury Database or SARS eFiling System as a Condition for Appointment/Award of the Bid.	Comply/Accept	Do not comply/Do not accept
This requirement is mandatory and has to be satisfied by		
the successful bidder. The successful bidder must be tax		
compliant prior to appointment/award of the bid as no bid		
will be awarded to persons who are not tax compliant.		

Company registration with CSD National Treasury Database as a Condition for Appointment/Award of the Bid.	Comply/Accept	Do not comply/Do not accept
This requirement is mandatory and has to be satisfied by		
the successful bidder. The successful bidder must be		
registered on the CSD National Treasury site prior to		
appointment/award of the bid.		

The fo	blowing will be grounds for disqualification:	Comply/Accept	Do not
•	Unsatisfactory performance under a previous public contract in the past 5 years, provided that notice of such unsatisfactory performance has		comply/Do not accept
	been given to the bidder; and/or		
•	The bidder or any of its directors have committed a corrupt or fraudulent act in competing for the appointment; and/or		
•	The bidder or any of its directors have been convicted of fraud or corruption in the last 5 years; and/or		
•	The bidder or any of its directors have been listed in the Register for Tender Defaulters under section 9 of the Prevention and Combating of Corrupt Activities Act; and/or		
•	Bids received after the stipulated closure time will be immediately disqualified; and/or		
•	Bidders whom have recently completed or currently performing, or to commence work on specific categories of services may be excluded to enable the Bank manage its concentration risk. This threshold is currently set at R10 million for consultancy services.		

Signature(s)	of Bidder or	assignee(s)
eignatai e(e)	or blador or	addig:100(0)

Date

Name of signing person (in block letters)

Capacity

Are you duly authorized to sign this Bid?

Name of Bidder (in block letters)

Postal address (in block letters)

Domicilium citandi et executandi in the RSA (full street address of this place) (in block letters)

Telephone Number:FAX number
Cell Number:
Email Address

# PART E

# **TERMS OF REFERENCE & PROJECT BRIEF**

#### 1. BACKGROUND

The Infrastructure Fund (IF) has been established pursuant to a memorandum of agreement dated on 17 August 2020 entered into between the Development Bank of Southern Africa (DBSA), National Treasury (NT) and Department of Public Works and Infrastructure: Infrastructure South Africa (ISA) (**MOA**). In terms of the MOA, the IF is housed within the DBSA as a ring-fenced unit. The primary objective of the IF is to structure, design, package and implement (on an accelerated basis) blended finance solutions for identified infrastructure projects and programmes.

The IF provides support to all tiers of the South African government (national, provincial and local spheres) including state owned entities across the infrastructure value chain from identification, conceptualization, preparation, budgeting and financing to procurement, implementation, delivery and maintenance. The key sectors considered by the IF include housing, education, healthcare, student housing, water and sanitation, ICT, transport, primary and secondary agriculture. Although the projects and programmes have a South African geographical footprint, most transactions may involve crowding in of international funders, which necessitate the engagement of English or French law external counsel as well as legal practitioners in the relevant countries of origin of the international funders. Cost and time efficiencies warrant the use of external attorneys who have in house English or French law capabilities and/or affiliations with international and regional legal practices.

The Legal team within the IF, is responsible for providing timeous and professional in-house legal advisory services across all business teams to ensure that all aspects of the IF's processes, functions and operations are well informed and based on sound legal principles and that legal risks are identified, satisfactorily mitigated, managed and addressed.

The Legal team provides advice on public and private sector financing activities such as deal structuring and drafting of loan, security and related documents. The Legal team actively participates in the conceptualization, development and structuring of various development projects, as well as drafting and/or reviewing various legal agreements and documents. This is done by active and full participation of the Legal team with the various deal teams within the IF and externally with the project owners throughout the project life cycle.

The Legal team further supports the IF by providing advice and related legal support on *inter alia* regulatory frameworks, compliance, procurement, commercial and insolvency litigation, construction & engineering contracts and dispute resolution.

Due to the diversity and volume of the business that the IF is engaged in, external legal support is often necessary to enable the Legal team to deliver on its mandate.

#### 2. PURPOSE OF REQUEST FOR PROPOSAL

A selection of Bidders constituted as follows: Generic firms that meet or exceed the minimum functional threshold (90%) and QSE firms that meet or exceed the minimum functional threshold (75%) will be appointed to the IF's Legal Panel for a period of five years. In determining the total number of bidders, we will endeavour to maintain an equal ratio between Generic firms and QSE firms in as far as it is possible, provided that the bidders meet the minimum applicable functional thresholds.

Bidders are required to submit hourly rates of each category of professionals employed by the bidder (i.e. candidate attorneys, associates, partners) and to offer a percentage discount on fees for duration of their tenure, should the firm be appointed to the IF Legal Panel.

Successful bidders will be expected to confirm Professional Indemnity cover for the active duration of the instruction/s, once appointed.

#### 3. DETAILED SCOPE OF WORK

Bidders must demonstrate experience in all of the following areas of law -

- a) Corporate/Commercial Law
- b) Banking and Finance
- c) Project Development and Infrastructure & Project Finance
- d) Governance, Regulatory, Compliance and Public Procurement
- e) Litigation, Insolvency and Business Rescue and Dispute Resolution

The successful Bidder(s) will be expected to provide services including, but not limited to, the following:

#### 3.1 Corporate/Commercial Law

The IF requires expert commercial and corporate legal advice on transactions. Bidders are expected to be knowledgeable on matters ranging from takeovers, mergers & acquisitions, equity capital markets, private equity, joint ventures and commercial partnerships, disposals and corporate restructurings, unbundlings and other investments. Bidders must demonstrate proven expertise and experience in all stages of corporate development, including:

- a) Conducting due diligence investigations;
- b) Conducting strategic planning and providing strategic advice;
- c) Recommending optimal funding structures;

- d) Ensuring corporate governance compliance;
- e) Advice on all tax matters;
- f) Raising debt or equity financing;
- g) Negotiating terms and drafting documentation;
- h) Assisting with the execution and implementation of the transaction.

#### 3.2 Banking and Finance

The IF will require bidders to have the capability to develop innovative solutions, often incorporating complex and cutting-edge financing techniques across the financial services sector. Bidders must have experience in lending and investment banking activities and products, investment management, investment funds, pensions funds and other financial services within South Africa and the rest of Africa, which shall include:

- a) Corporate and commercial banking and lending;
- b) Asset-based Financing;
- c) Cross-Border Financings;
- d) Debt and Equity Capital Markets;
- e) Structured Products and Derivatives;
- f) Registration and de-registration of security.

#### 3.3 Project Development and Infrastructure & Project Finance

The IF requires expert legal advice on all areas concerning projects and programmes, including project development and project finance in different sectors such as mining, transport, energy, natural resources, utilities and telecommunication. Bidders are expected to provide clear and concise legal advice and commercial insight from the <u>consenting and planning process</u>, through to <u>construction</u>, financing, operation, maintenance and potential refinancing or sale of major projects and assets. Bidders must demonstrate proven expertise and experience in:

- a) Advising on project structures (BOT, BOOT, DBFO, DBFM, PPP and others);
- b) Considering appropriate risk allocation and reviewing the "bankability" of project agreements;
- c) Structuring financing arrangements (bank and bond; bilateral or multilateral; multi-source financings) and relevant security packages;

- d) Considering construction and engineering contracts, including advice on project specific insurance and guarantee requirements and exposure and ability to handle construction related disputes;
- e) Considering operation & maintenance (O&M) contracts, including advice on project specific insurance and guarantee requirements and exposure and ability to handle O&M related disputes.

#### 3.4 Governance, Regulatory, Compliance and Public Procurement

The DBSA (and therefore the IF) is a Schedule 2 entity under the Public Finance Management Act, 1999 (PFMA) and requires guidance on the application of the PFMA, Broad-Based Black Economic Empowerment Act, 2003 (B-BBEEA) and the Preferential Procurement Policy Framework Act, 2000 (PPPFA), all under the supremacy of the Constitution of the Republic of South Africa. Bidders will be required to ensure that effective contracting takes place throughout the entire procurement chain of large-scale infrastructure projects and programmes implemented by the IF and must demonstrate expertise and experience in:

- Public procurement and regulatory aspects, including infrastructure procurement, National Treasury Supply Chain Management Circulars, Directives and Guidelines; Supply Chain Management policies;
- b) Knowledge of the PFMA and regulations thereunder, including without limitation the PPP framework in terms of Treasury Regulation 16 of the PFMA;
- c) Municipal regulatory framework including *inter alia* the Local Government: Municipal Systems, 2000 and the Municipal Finance Management Act, 2003 (MFMA);
- d) Black economic empowerment under the B-BBEEA and the PPPFA and the regulations published thereunder;
- e) Preparation of RFI, RFQ, RFP documents, and tender and procurement procedures;
- f) Evaluation of bids and responses received pursuant to tender documentation;
- g) Advising on queries, disputes and challenges arising from public procurement, request for information under Protection of Access to Information Act, 2000 and request for reasons under Promotion of Administrative Justice Act, 2000;

- Application of Protection of Personal Information Act, 2013 and Financial Intelligence Centre Act, 2001;
- i) Managing litigation arising from regulatory aspects.

#### 3.5 Litigation, Insolvency and Business Rescue and Dispute Resolution

In order to ensure quality and timely legal support, the Legal team requires assistance from external attorneys to manage defaulting borrowers, advice on debt recovery and minimizing loss of insolvent projects and general litigation including claims against the IF. Bidders are expected to advice on most expedient method of corporate recovery and dispute resolution with due regard to dispute avoidance and risk management to prevent unnecessary escalation of disputes. Bidders must demonstrate expertise and experience in:

- a) General corporate litigation and debt recovery, including urgent applications and interdicts, judicial management, offers of compromise, schemes of arrangement, proof of claims and guidance on minimizing loss and maximizing return;
- b) Insolvency litigation and liquidation proceedings;
- c) Debt restructuring, including restructuring of project finance transaction to ensure solvency;
- d) Securitization and perfection of security;
- e) Business rescue, including advice on procedural aspects of business rescue, turnaround and implementation of a viable recover strategy.

#### 3.6 General

In supplementing the above functional requirements, Bidders must demonstrate expertise and experience in:

a) Understanding of importance of delivering on instructions within the applicable time frame and budget;

- Experience in dealing with government departments and entities listed under the PFMA or entities subject to the MFMA;
- c) Experience in working with the financial services sector, including commercial banks, institutional investors, multilateral development banks and development financial institutions;
- d) Experience in dealing with issues that typically arise in public infrastructure projects as these relate to project sponsors and developers in the private sector;
- e) Ability to render timely, professional and cost-effective legal solutions;
- f) Ability to offer solutions which are innovative and/or contribute to the IF's ability to carry out its operations in a more efficient, cost-effective manner.

#### 4. EVALUATION PROCESS

The Evaluation Process for this tender will be as follows:

Phase 1 – Pre-qualification criteria (Mandatory)
Phase 2 - Responsiveness of the tender (Statutory Compliance)
Phase 3 – Functional evaluation criteria

#### 5. PRE-QUALIFICATION CRITERIA (MANDATORY)

#### Bidders who do not meet the following pre-qualifying criteria will be disqualified:

- **5.1** In terms of the DBSA Transformation Imperative Targets, the DBSA will consider companies with a minimum B-BBEE status of Level 1 who will contribute to meaningful B-BBEE initiatives as part of the tender process.
- **5.2** Valid Legal Practitioners' Fidelity Fund Certificate.
- **5.3** There will be no Price Evaluation for this tender, but bidders are required to specify the hourly rates of each category of professionals employed by the Bidder (i.e. candidate attorneys, associates, partners), as well as a binding offer on percentage discounts offered on standard hourly and disbursement rates for the duration of the Bidder's appointment to the IF Legal panel. Please refer to the Pricing Schedule below.

#### 6. FUNCTIONAL EVALUATION CRITERIA

	Evaluation Criteria	Weight In	Score
<b>D</b>		Points	
<b>Pro</b> 1.	file of Firm and experience of senior attorneys Profile of Law Firm	<b>34</b> 10	
	<ul> <li>Provide a presentation in PowerPoint/Microsoft Word/Adobe PDF or other readable format of the general overview of the firm. A score will be provided for overall impression of the firm considering <i>inter alia</i></li> <li>establishment- the law firm is required to be established more than 5 years ago (2 points if established more than 5 years ago and 0 points if less than 5 years ago)</li> <li>profile of firm including, clear vision and mission, culture and values (4 points)</li> <li>strategic commitment to environmental, social and governance (ESG) responsibility (2 points)</li> <li>awards and recognitions of law firm (whether local or international) (2 points if more than 2 awards and 0 points if less than 2 awards)</li> </ul>		
2.	<ul> <li>Experience of Senior Attorneys - Caliber of <u>senior</u> <u>legal practitioners</u> in the firm.</li> <li>Provide CVs of <u>three senior attorneys who need not be</u> <u>at director/partner level (minimum 10 years'</u> <u>experience post admission</u>) in law firm which will be assessed on qualifications, years of experience, quality and relevance of experience to the IF's legal requirements. Only three CVs will be reviewed with specific reference to the areas of law identified in sections 3.1 – 3.5 above as follows:</li> <li>Corporate/Commercial Law</li> <li>Banking and Finance</li> <li>Project Development and Infrastructure &amp; Project Finance</li> <li>Governance, Regulatory, Compliance and Public Procurement</li> <li>Litigation, Insolvency and Business Rescue and Dispute Resolution</li> </ul> Scoring of the CVs will be as follows:	24	
	<ul> <li>8 points per CV if 10 or more years post admission, relevant and quality experience in any 3 or more areas of law identified in sections 3.1 – 3.5 above</li> <li>6 points per CV if 10 or more years post admission, relevant and quality experience in any 2 areas of law identified in sections 3.1 – 3.5 above</li> </ul>		

r			
•	4 points per CV if 10 or more years post admission,		
	relevant and quality experience in only 1 area of law		
	identified in sections 3.1 – 3.5 above		
•	0 points will be allocated per CV for attorneys with		
	less than 10 years' post admission experience in any		
	of the areas of law identified in sections $3.1 - 3.5$		
	above		
Exporio	nce of Firm Relevant to Scope of Work	54	
-	details of Bidder's (firm's) experience in attending to	54	
-	atters with specific reference to actual clients and		
	attended to taking into account a minimum of <b>3 out of</b>		
<b>5</b> of the	following areas of practice, provided that 2 out of the		
3 areas	of practice must include the compulsory areas of		
practice	as indicated by the asterisk*. Only 3 areas of practice		
-	ssessed-		
•	Corporate/Commercial Law		
•	Banking and Finance		
	Project Development and Infrastructure & Project		
	Finance*		
•	Governance, Regulatory, Compliance and Public Procurement*		
•	Litigation, Insolvency and Business Rescue and		
	Dispute Resolution		
Scoring	of experience in the 3 areas of practice will be as		
follows:	or experience in the 5 areas or practice will be as		
TOHOWS.			
•	in respect of the 1 <sup>st</sup> compulsory practice area, namely	18	
	Project Development and Infrastructure & Project	.0	
	Finance -		
	$\circ$ bidders should provide three examples of		
	transactions attended to. 6 points will be allocated		
	per example of relevant experience provided by		
	the bidder in the Project Development and		
	Infrastructure & Project Finance practice area i.e.		
	each example will be scored out of 6 points for		
	relevance and demonstrated experience and		
	expertise by reference to the actual transaction		
	and the role attended to by the firm.		
	-		
•	in respect of the 2 <sup>nd</sup> compulsory practice area of	18	
	Governance, Regulatory, Compliance and Public		
	Procurement-		
	$\circ$ bidders should provide three examples of		
	transactions attended to. 6 points will be allocated		
	per example of relevant experience provided by		
	the bidder in the Governance, Regulatory,		
	Compliance and Public Procurement practice area		
	i.e. each example will be scored out of 6 points for		
	relevance and demonstrated experience and		
	expertise by reference to the actual transaction		
	and the role attended to by the firm.		

<ul> <li>in respect of any one of the following 3 practice areas         <ul> <li>(i) Corporate/Commercial Law; or (ii) Banking and Finance; or (iii) Litigation, Insolvency and Business Rescue and Dispute Resolution -</li> <li>bidders should provide three examples of transactions attended to in <u>only one</u> of the abovementioned three practice areas (i.e. bidders should select from the Corporate/Commercial Law practice area or the Banking and Finance practice area or the Litigation, Insolvency and Business Rescue and Dispute Resolution practice area). 6 points will be allocated per example of relevant experience provided by the bidder in only one practice area i.e. each example will be scored out of 6 points for relevance and demonstrated experience and expertise by reference to the actual transaction and the role attended to by the firm.</li> </ul> </li> </ul>	18	
General understanding of the terms of reference	4	
<ul> <li>Demonstrate supplementary experience and expertise in meeting the deliverables relating to the scope of work including: <ul> <li>experience in dealing with government departments and entities listed under the PFMA or entities subject to the MFMA</li> <li>experience in working with the financial services sector, including commercial banks, institutional investors, multilateral development banks and development financial institutions</li> <li>experience in dealing with issues that typically arise in public infrastructure projects as these relate to project sponsors and developers in the private sector</li> <li>ability to render timely, professional and cost-effective legal solutions and within budget</li> <li>ability to offer solutions which are innovative and/or contribute to the IF's ability to carry out its operations in a more efficient, cost-effective manner</li> </ul> </li> <li>Scoring of the bidder's response will be as follows: <ul> <li>addresses all requirements and demonstrates a sound understanding of assignment (4 points)</li> <li>addresses most areas of requirements but is generic and does not convey an understanding of assignment (3 points)</li> <li>partially addresses requirements, but overall is not convincing (i.e. scope is not fully addressed) (2 points)</li> <li>does not address the requirements and is not detailed</li> </ul> </li> </ul>		
(0 points) Relations Management and Performance Monitoring	8	
<ol> <li>Demonstrate how the relationship with the IF and instructions from the IF will be managed to ensure timely, professional and quality assistance to the IF.</li> </ol>	2	

2.	Details of quality review mechanism employed by the	2	
	Bidder.		
3.	Details of any value-added services offered by Bidder,	4	
	including, inter alia, training, access to precedents,		
	secondments, access to library, use of technology etc.		
Sco	ring of the bidder's response will be as follows:		
	<ul> <li>addresses all requirements and provides value-added services (4 points)</li> </ul>		
	<ul> <li>does not address the requirements and does not offer</li> </ul>		
	any value-added services (0 points)		
TOT	ΓAL	100	

## Annexure A

#### The Financial Proposal

Professional category	Normal hourly rate	Discounted hourly rate
Candidate Attorneys		
1 <sup>st</sup> year Candidate Attorney		
2 <sup>nd</sup> year Candidate Attorney		
Junior Associates		
1 <sup>st</sup> year Associate		
2 <sup>nd</sup> year Associate		
Associates		
3 <sup>rd</sup> year Associate		
4 <sup>th</sup> year Associate		
5 <sup>th</sup> year Associate		
Senior Associates		
6 <sup>th</sup> year Associate		
7 <sup>th</sup> year Associate		
Associate Partners		
Partners		
Senior Partners		

Annexure B

Brief profile (of no longer than a page) of each member of the proposed team and the role that they will play in the services.

This document(s) is to be prepared and submitted by the bidders as Annexure B to their Bid.

## Annexure B

#### **DECLARATION OF INTEREST**

- 1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
  - the bidder is employed by the state; and/or
  - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

## 2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

2.1 Full Name of bidder or his or her representative:

.....

- 2.2 Identity Number:
- ------
- 2.3 Position occupied in the Company (director, trustee, shareholder<sup>2</sup>):
- 2.4 Company Registration Number:
- 2.5 Tax Reference Number:

.....

- 2.6 VAT Registration Number:
- 2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers,

tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

- <sup>1</sup> "State" means
  - (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
  - (b) any municipality or municipal entity;
  - (c) provincial legislature;
  - (d) national Assembly or the national Council of provinces; or
  - (e) Parliament.

<sup>2</sup>" Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

	you or any person connected with the bidder <b>YES / NO</b> sently employed by the state?	
2.7.1	If so, furnish the following particulars:	
		······
	Any other particulars:	
2.7.2	If you are presently employed by the state, did you obtain <b>Y</b> I the appropriate authority to undertake remunerative work outside employment in the public sector?	ES / NO
2.7.2.1	If yes, did you attached proof of such authority to the bid <b>YE</b> document?	S / NO
	(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.	
2.7.2.2	If no, furnish reasons for non-submission of such proof:	
2.8 Die	d you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?	YES / NO
2.8.1	If so, furnish particulars:	
2.9 Do	b you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?	YES / NO
2.9.1	If so, furnish particulars.	
awa any who	Are you, or any person connected with the bidder, <b>YES/NO</b> ire of any relationship (family, friend, other) between other bidder and any person employed by the state may be involved with the evaluation and or adjudication his bid?	

2.10.1 If so, furnish particulars.

.....

2.11Do you or any of the directors / trustees / shareholders / members **YES/NO** of the company have any interest in any other related companies whether or not they are bidding for this contract?

2.11.1lf so, furnish particulars:

.....

#### 3. Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

### 4. DECLARATION

I,THE

UNDERSIGNED(NAME)..... CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date	
Position	Name of bidder	

## Annexure C

#### SBD 6.1

#### PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

#### 1..1.7

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

#### NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - a) The value of this bid is estimated not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable; or
  - b) Either the 80/20 preference point system will be applicable to this tender.
- 1.2 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor.

#### 1.3 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTION	20
Total points for Price and B-BBEE must not exceed	100

- 1.4 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.5 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. DEFINITIONS

- (a) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) **"bid"** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) **"functionality"** means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
  - 1) B-BBEE Status level certificate issued by an authorized body or person;
  - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
  - 3) Any other requirement prescribed in terms of the B-BBEE Act;
- (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (*j*) **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

#### 3. POINTS AWARDED FOR PRICE

#### 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

#### 80/20

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

#### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	16
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

#### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

#### 6. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1

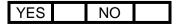
6.1 B-BBEE Status Level of Contributor:. = ......(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

#### 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

#### (Tick applicable box)



7.1.1 If yes, indicate:

	<ul><li>i) What percentage of the contract will be subcontracted</li><li>ii) The name of the sub-contractor</li></ul>		
	iii) The B-BBEE status level of the sub-contractor		
	iv) Whether the sub-contractor is an EME or QSE		
	(Tick applicable box) YES NO		
	v) Specify, by ticking the appropriate box, if subcontracting wit	h an enter	prise in terms
	of Preferential Procurement Regulations,2017:		
Desig	nated Group: An EME or QSE which is at last 51% owned	EME	QSE
	by:	$\checkmark$	
Black p	people		
Black p	people who are youth		
Black p	people who are women		
Black p	people with disabilities		
Black p	people living in rural or underdeveloped areas or townships		
Coope	rative owned by black people		
Black p	people who are military veterans		
	OR		
Any El	ΛE		
Any Q	SE		
8. I	DECLARATION WITH REGARD TO COMPANY/FIRM		
8.1	Name company/firm:		of
8.2	VAT		registration
0.2	number:		registration
8.3	Company		registration
	number:		
8.4	TYPE OF COMPANY/ FIRM		

- Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation

- Company
- (Pty) Limited

[TICK APPLICABLE BOX]

#### 8.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

#### 8.6 COMPANY CLASSIFICATION

- Manufacturer
- □ Supplier
- Professional service provider
- Other service providers, e.g. transporter, etc.

[TICK APPLICABLE BOX]

- 8.7 Total number of years the company/firm has been in business:.....
- 8.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
    - (a) disqualify the person from the bidding process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution.

1.	•••••	 	

2. ....

SIGNATURE(S) OF BIDDERS(S)
DATE:
ADDRESS

.....

## Annexure D

## DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES – N/A

- 1 This Standard Bidding Document must form part of all bids invited.
- 2 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.

# 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

ltem	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied). The Database of Restricted Suppliers now resides on the National Treasury's website(www.treasury.gov.za) and can be accessed by clicking on its link at the bottom of the home page.	Yes	No
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za) by clicking on its link at the bottom of the home page.	Yes	No
4.2.1	If so, furnish particulars:		

4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes	No
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No □
4.4.1	If so, furnish particulars:		

SBD 8

#### CERTIFICATION

#### I, THE UNDERSIGNED (FULL NAME).....

# CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.

#### I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

•	•	-	•	•	•	•	•	•	•		•	•	•	•			•	-	•	•	•	• •	-	-	-	•	• •	•	•	-	-	•	-	-	•	•	•	-	•	•	•	•	•		• •	•••	•		

Signature

•••••	• • • •	••••	 	•••••

Date

.....

Position

lama of Didday

Name of Bidder

.....

.....

Position

Name of Bidder

## Annexure E

## CERTIFICATE OF INDEPENDENT BID DETERMINATION – N/A

- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

#### **CERTIFICATE OF INDEPENDENT BID DETERMINATION – N/A**

I, the undersigned, in submitting the accompanying bid:

#### (Bid Number and Description)

in response to the invitation for the bid made by:

(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of:	that:
I certify, on behalf of:	that:

(Name of Bidder)

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and

(c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder

#### SBD 9

- The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:

(a)prices;

- (b) geographical area where product or service will be rendered (market allocation)
- (c) methods, factors or formulas used to calculate prices;
- (d) the intention or decision to submit or not to submit, a bid;
- (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
- (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

SignatureDate			

Position Name of Bidder

Annexure F

Bidders are required to include, as Annexure F to their Bids, certified copies of all relevant CIPC registration documents listing all members with percentages, in the case of a close corporation Annexure G

Bidders are required, as annexure G to their Bids, to submit certified copies of the latest share certificates of all relevant companies

Annexure H

Bidders which submit Bids as an unincorporated joint venture, consortium or other association of persons are required to submit, as Annexure H, a breakdown of how the percentage (%) fees and work will be split between the various people or entities which constitute the Bidder. Annexure I

Bidders are required to include, as Annexure I to their Bids, supporting documents to their responses to the Pre- Qualifying Criteria and Evaluation Criteria.

Where the supporting document is the profile of a member of the Bidder's proposed team, this should be indicated.

## Annexure J

## [General Conditions of Contract]

PLEASE NOTE THAT ALL BIDDERS ARE REQUIRED TO READ THROUGH THE GENERAL CONDITIONS OF CONTRACT PRESCRIBED BY THE NATIONAL TREASURY. SUCH GENERAL CONDITIONS OF CONTRACT CAN BE ACCESSED ON THE NATIONAL TREASURY WEBSITE.

## PLEASE NOTE FURTHER THAT ALL BIDDERS MUST ENSURE THAT THEY ARE WELL ACQUINTED WITH THE RIGHTS AND OBLIGATIONS OF ALL PARTIES INVOLVED IN DOING BUSINESS WITH GOVERNMENT.

NOTE: All Bidders are required to confirm (*Tick applicable box*) below:

Item	YES	NO
Is the Bidder familiar with the General Conditions of Contract prescribed by the National Treasury?		

Annexure K

Tax Compliant Status and CSD Registration Requirements All PROSPECTIVE BIDDERS MUST HAVE A TAX COMPLIANT STATUS EITHER ON THE CENTRAL SUPPLIER DATABASE (CSD) OF THE NATIONAL TREASURY OR SARS E FILING PRIOR TO APPOINTMENT/AWARD OF THE BID.

REGISTRATION ON THE CSD SITE OF THE NATIONAL TREASURY IS A COMPULSORY REQUIREMENT FOR A BIDDER TO BE APPOINTED, TO CONDUCT BUSINESS WITH THE DBSA. THE ONUS IS ON THE SUCCESSFUL BIDDER TO REGISTER ON THE CSD SITE AND PROVIDE PROOF OF SUCH REGISTRATION PRIOR TO APPOINTMENT/AWARD OF THE BID.

**CSD Registration Number:** 



The Development Bank of Southern Africa has a Zero Tolerance on Fraud and Corruption. Report any incidents of Fraud and Corruption to Whistle Blowers on any of the following:

TollFree : 0800 20 49 33 Email : dbsa@whistleblowing.co.za Free Post : Free Post KZN 665 | Musgrave | 4062 SMS : 33490