

Annexure A

Fees and Assumptions

FORM OF OFFER AND ACCEPTANCE (AGREEMENT)

FORM OF OFFER

THE CONSULTANT IS TO COMPLETE AND SIGN THE FORM OF OFFER

The Employer, identified in the Acceptance signature block, has solicited offers to enter into a contract in respect of the following services:

RFP302/2023: APPROACH TO DISTRIBUTION ASSET MANAGEMENT (ADAM) PROGRAMME TERMS OF REFERENCE.

The Tenderer, identified in the Offer signature block below, has examined the documents listed in the Tender Data and addenda thereto as listed in the Tender Schedules, and by submitting this Offer has accepted the Conditions of Tender.

By the representative of the Tenderer, deemed to be duly authorised, signing this part of this Form of Offer and Acceptance, the Tenderer offers to perform all of the obligations and liabilities of the consultant under the Contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the Conditions of Contract identified in the Contract Data.

THE OFFERED TOTAL OF THE PRICES INCLUSIVE OF ALL TAXES IS

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.....	(in words);	ZAR	(in figures),
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This offer may be accepted by the Employer by signing the Acceptance part of this Form of Offer and Acceptance and returning one copy of this document to the Tenderer before the end of the

period of validity stated in the Tender Data, whereupon the Tenderer becomes the party named as the consultant in the Conditions of Contract identified in the Contract Data.

Signature(s)

Name(s)

Capacity

**For the
Tenderer**

(Name and address of organisation)

**Name and
signature of
witness**

Date

Prospective bidders are required to submit their pricing offer in the format provided below.

Please note that reimbursables need to be priced in each of the deliverables.

Please note that contingencies need to be priced in each of the deliverables.

OUTPUT AND ACTIVITIES	QUANTITY (days)	AVG HOURLY RATE (Avg R / hr)	UNIT COST (R / day)	DURATION (e.g. days)	SUB-TOTALS (excl VAT)	TOTALS
INCEPTION REPORT						
Sub-total: Inception Report						
COMPONENT 1 - REVIEW OF PREVIOUS WORK DONE						
1.1 Assessing all previous work done in area of ADAM, including all work done by the previous EDI Holdings and the 'mini' ADAM pilot which was conducted by DMRE in 2014						
Deliverable: Report summarising key findings/gaps etc.						
Sub-total: Activity 1						
COMPONENT 2 - MARKET ASSESSMENT						
2.1 Determine need and potential for ADAM programme						
2.2 Assess and identify all the metros and secondary cities electricity distribution infrastructure						
2.3 Project pipeline evaluation: identify projects for short time and medium term						
Deliverable: Market & Needs Assessment Report with fact sheets for metros & secondary cities						
Sub-total: Activity 2						
COMPONENT 3 - PROGRAMME DESIGN FOR PHASE II OF ADAM						
3.1 Programme implementation structure						
3.2 Explore various models for rolling out and funding ADAM projects						
3.3 Legal Due Diligence						
Deliverable: Report on Implementation Arrangements & Plan						
Deliverable: Report on Various Implementation Models						
Deliverable: Report on Legal Due Diligence						
Sub-total: Activity 3						
COMPONENT 4 - CREATING AN ENABLING FINANCIAL ENVIRONMENT						
4.1 Standardised financial, procurement and contracting model options						

4.2 Explore and evaluate options on how to fund the rollout of Phase 2 of ADAM Programme						
4.3 Structuring the financial solution						
Deliverable: A Financial Report covering 4.1, 4.2 & 4.3						
Sub-total: Activity 4						
COMPONENT 5 - BUSINESS CASE FOR ADAM PHASE II						
5.1 Using all information in above 1., 2., 3., & 4., develop ADAM Business Case						
Deliverable: BUSINESS PLAN						
Sub-total: Activity 5						
COMPONENT 6 - PREPARING BANKABLE FEASIBILITY STUDIES						
6.1 Develop criteria/parameters to identify projects that would qualify for project preparation funding						
6.2 Develop a prioritization tool using Excel and present pipeline of pilot projects						
6.3 Complete one feasibility study						
Deliverable: Excel Prioritisation Tool						
Deliverable: Feasibility Study Report						
Sub-total: Activity 6						
COMPONENT 7 - WORKSHOP & MARKET SOUNDING						
6.1 Conduct One Stakeholder Workshop - Munics & Private Sector						
Deliverable: Stakeholder Workshop & Summary Report						
Sub-total: Activity 7						
Total (excl VAT)						
VAT						
GRAND TOTAL (incl VAT)						