



RFP 124/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN MANGAUNG METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 11 FEBRUARY 2025

Date: 11 February 2026

First Update: 03 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
1.	Technical	Confirm that the duration of the appointment of the PSP (Transaction Advisor) is six months.	Yes, the duration of the appointment of the Transaction Advisor (TA) is six (6) months from the Start Date. This is because: a) The pilot project areas for the PBCs do not cover the entire municipal area. b) Mangaung Metro has significant information on the water system characteristics in the pilot project areas and in the entire municipality.
2.	Technical	Can the Transaction Advisor be part of the PBC Tender for the appointment of a PBC Contractor during the implementation phase of identified PBCs.	To avoid conflict of interest, the Transaction Advisor is not expected at all to be part of the PBC Contractor's team during the tender for the PBC Contractor and during the implementation of the PBC in the pilot project areas. The Water Partnerships Office (WPO) may after consultations with the municipality, request the appointed Transaction Advisor to provide procurement support services to the municipality in order to facilitate effective and efficient procurement of a PBC Contractor by the municipality.

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3	Technical	Will the Transaction Advisor be able to discuss with the municipality and obtain information on existing work done, or being done, in the DMAs by the municipality with other Service Providers.	Yes, the TA will be able to discuss with the municipality and obtain information on existing work done, or being done, in the DMAs by the municipality with other Service Providers. The necessary flexibility has been built into this tender.
4	Technical	Is there an expectation for the PBC Contractor to contribute financially?	Yes, there is an expectation that the PBC Contractor will contribute financial resources as an investment for the reduction of NRW, which financial resources will be recovered by the PBC Contractor based on an agreed formula linked to the verifiable achieved reduction in NRW in the pilot project areas.
5	Technical	In terms of the experience required from prospective Tenderers, can we include experience in PBCs in other areas and infrastructure sectors apart from NRW PBC?	<p>No. Experience in PBCs in roads, waste management, energy etc., will not be considered.</p> <p>It is advised that experience of the Bidders must be in relation to non-revenue water (NRW) reduction projects, NRW Performance-Based Contract (PBC), or in water conservation and water demand management (WC&WDM) projects in the municipal sector. At a minimum, Bidders (Tenderers) without specific NRW Performance-Based Contract (PBC) project experience must have experience in non-revenue water (NRW) reduction interventions (projects) or in water conservation and water demand management (WC&WDM) projects – in areas such as business planning, feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and development of procurement documents, to have their tender submissions evaluated.</p>

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6	Technical	It seems that there is a discrepancy between the points for the Evaluation Criteria listed on Page 10 and those listed on Page 11-16.	<p>While the points for the Evaluation Criteria shown on Page 12-16 are correct, there are typing errors (typos) in the points shown on Page 11 for the Evaluation Criteria. The CORRECTIONS to the points shown on Page 10 for the Evaluation Criteria are as follows: <i>(Refer to the attached page of the Tender document)</i>.</p> <p><u>Evaluation Criteria with maximum and minimum (threshold) scores</u></p> <ol style="list-style-type: none"> 1. Evaluation Criteria 1: Proposed Methodology and Approach: 20 points maximum, 14 points minimum. 2. Evaluation Criteria 2: Experience/ Track Record of the Tenderer: 35 points maximum, 24.5 points minimum. 3. Evaluation Criteria 3: Experience of the Tenderer's proposed key resources: 40 points maximum, 28 points minimum. 4. Evaluation Criteria 4: Lead Tenderer's Quality Management System: 5 points maximum, 3.5 points minimum.
7	Technical	Under Stage 4: Risk Analysis, is the order book ("Active Awards") cited in bullets (22), (23) and (24) on Page 12 referring to DBSA contract awards or to WPO contract awards?	The order book or ("Active Awards") refers to active contract awards on projects driven by, or run by, the Water Partnerships Office (WPO).
8	Technical	In C.2.1 of the Tender Data, regarding the experience of the Tenderer, can the WPO relax (increase) the number of years for projects to be counted from the stated 7 years.	After due consideration, the project experience of the Tenderers is amended to be over the last (past) 10 years <i>instead of from being over the last (past) seven (7) years.</i> <i>(Refer to the attached pages of the Tender document)</i> .
9	Technical	Are there restrictions on the number of sub-consultancy arrangements that an interested entity can make with the Lead Tenderers.	There are no restrictions to the number of sub-consultancy arrangements that an interested entity can make with the Lead Tenderers.

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10	Technical / Operational	In section 4 (items 4.1 to 4.19) of the Pricing Schedule, please clarify whether a separate report (i.e., a separate “Approved Report”) is required for each and every WC&WDM strategy.	The “Approved Report” must cover ALL the WC&WDM strategies listed under items 4.1 to 4.19. Given that there are 19 of the WC&WDM strategies to report on, they have been segmented <i>per strategy</i> in the pricing schedule to provide flexibility for the TA to claim for interim deliverables completed under section 4. The TA may therefore decide to submit one report covering all the listed 19 WC&WDM strategies, or alternatively, submit reports for groups of WC&WDM strategies linked to the key elements of the Water Balance (e.g., SIV, Real Losses (RL), Apparent Losses (AL), Billed Metered Consumption (BMC), etc.) for approval of the PSC.
11	Technical	Project goals appear to be longer term. Please confirm whether measurable improvements in the NRW reduction are expected during the short-term project.	The current phase of the project is the feasibility study phase. Measurable improvements in NRW reduction are only expected during the “implementation / construction phase” – i.e., during the implementation of the Performance-Based Contract (PBC).
12	Technical	1. For the Civil Engineer key resource, the criteria is very specific, and often a professionally registered engineer may have the experience but not call it non-revenue water methods. This could be namely physical water loss reduction management and design, water governance plans improvements and water systems optimisation. Regarding PBC relevant experience, unless the consultant is involved solely on metering plans implementation as an EPC solution, it’s often the client who will opt for their choice of metering service providers. Unless a consultant gets involved on a project	It is advised that experience of the Bidders must be in relation to non-revenue water (NRW) reduction projects, or in water conservation and water demand management (WC&WDM) projects in the municipal sector. Therefore, Bidders (Tenderers) should provide evidence of experience in non-revenue water (NRW) reduction interventions or in water conservation and water demand management (WC&WDM) projects (regarding business planning, bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and development of procurement documents), but not specifically in NRW Performance-Based Contracts (PBC).

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		<p>at EPC level or operations and maintenance level, where they are able to monitor the water infrastructure performance, this sort of experience may not always be coupled with planning, design, or project management. Can we provide evidence of this “NRW” experience, but it will not be termed “non-revenue water” on the experience letters?</p> <p>2. For the legal and construction expert, would a registered attorney with the high court and “NRW” projects experience fulfil the requirements? AFSA membership is also very specific requirement which often isn’t a skill set required from a legal entity working within transactional advisor.</p> <p>3. Kindly advise if there will be an extension of time.</p>	<p>The requirement stated in the tender document is that the legal and construction law expert <i>must have at least 15 years’ post-registration experience in legal, regulatory compliance, development (preparation) of FIDIC and or GCC contracts, contract management, and construction dispute resolution, aspects of the delivery of municipal water services infrastructure and related services in South Africa or internationally.</i></p> <p>The closing date of the Tender has been extended to Friday, 20 March 2026 at 23H55</p>
13	Technical	<p>Under Tender Data T.1.2 Clause C.2.1 (Document Page 7 or PDF page 8) detailing the Minimum Qualifications of Key Resources – The Municipal Finance / Infrastructure Investment Analysis Expert – It requires : Professional registration as a Chartered Accountant CA (SA), or as a Chartered Financial Analyst (CFA). Must be a member of the Chartered Institute of Public Finance and Accountancy (CIPFA) or similar public-sector</p>	<p>Yes, registration with the South African Institute of Chartered Accountants (SAICA) will suffice.</p>

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		<p>professional body. Would registration with the South African Institute of Chartered Accountants (SAICA) suffice?</p>	
14	Compliance	<p>We are currently preparing our submission for RFP124/2025: Provision of Professional Services as a Transaction Advisor for the NRW Bankable Feasibility Study and related services.</p> <p>We note under Clause C.2.1 that tenderers (including all parties in a Joint Venture, Consortium, or Association) are required to submit an active Tax Compliance Status (TCS) PIN issued by the South African Revenue Service (SARS), valid for the duration of the tender validity period.</p> <p>We would appreciate clarification on whether this tender opportunity is open to international firms that are not registered in South Africa and therefore do not have a SARS-issued TCS PIN.</p> <p>By way of context, our firm currently holds existing contracts with WPO. Under those engagements, we were required to submit Form SBD1 prior to award as a substitute for a SARS TCS PIN, given our international registration status.</p> <p>In light of this, could you please confirm:</p>	<p>Yes, the tender opportunity is open to international firms that are no registered in South Africa and therefore do not have a SARS-issued TCS PIN. However, if an international firm has any source of income in the Republic of South Africa, it is required as part of this tender to REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) <u>BEFORE THE CLOSE OF THIS TENDER</u>. APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.</p> <p>International firms may therefore participate as lead tenderers or JV partners under this RFP, and consequently must submit proof of Application made to SARS for Tax Compliance Status (TCS) before the closing date of this tender.</p> <p>2. Whether submission of Form SBD1 (or equivalent declaration) would be acceptable in lieu of a SARS TCS PIN at tender stage.</p>

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		<p>1. Whether international firms may participate as lead tenderers or JV partners under this RFP; and 2. Whether submission of Form SBD1 (or equivalent declaration) would be acceptable in lieu of a SARS TCS PIN at tender stage.</p> <p>We wish to ensure full compliance with the eligibility requirements and avoid any inadvertent non-responsiveness.</p>	
15	Administrative	On behalf of the EY-Mace Joint Venture, we respectfully request a four-week extension of the submission deadline for RFP124/2025 from 06 March 2026 at 23:55 Telkom Time to 03 April 2026.	The closing date of the Tender has been extended to Friday, 20 March 2026 at 23H55
16	Administrative	Schedule T2.2.7 indicates that Letters of reference for project experiences are to be provided in attached template. Given the delay that it might take to engage clients for Letters of reference in RFP template, please can you confirm whether existing Letters of reference that are not in the RFP's template could also be receivable and will not be considered as alternatives to the current tender ?	As indicated on page 47 of the tender document, <i>Existing current and valid Letters of Reference from employers may be used.</i>
17	Administrative	In the event that there is no flexibility on the timely obtention of Letters of reference by bid submission, please confirm that these Returnables can be provided as part of Responsiveness criteria and within 48hrs of request	Because <i>Existing current and valid Letters of Reference from employers may be used</i> , all Letters of Reference must be attached to the tender submission at the closing date of the tender.

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18	Administrative	In the case where a Tenderer is participating an association of firms in a sub-consultancy agreement with a Lead Tenderer, please confirm that the key resources and project experiences presented will be fully eligible for evaluation.	Yes, the key resources and project experiences (of the participating firms in an association of firms in a sub-consultancy agreement with a Lead Tenderer) presented will be fully eligible for evaluation.
19	Administrative	Please confirm that candidates for international experts whose qualifications and registrations are pending SAQA accreditation at the time of bid submission will still be receivable ?	If these qualifications and registrations are pending SAQA accreditation at time of bid submission, they have not met the stated requirements and will therefore not be considered for evaluation purposes.
20	Administrative	Please confirm if electronic signature is acceptable to all documents to be signed by the Tenderer	Yes, electronic signature is acceptable in respect of documents to be signed by the Tenderer.
21	Financial	Please confirm that the submission of the Financial proposal in a standalone envelope will include the following: – Cover page– Schedule C2.2 Time -based fees of designated key experts– Schedule C2.3 Pricing Data / Price Schedules	Yes, the submission of the Financial proposal in a standalone envelope will include the following: – Cover page– Schedule C2.2 Time -based fees of designated key experts– Schedule C2.3 Pricing Data / Price Schedules. It will also include the Form of Offer and Acceptance, Contract Data, and the signed Occupational Health and Safety Agreement.
22	Financial	Please confirm that the purpose of a completed Schedule C2.2 Time based fees as part of the Financial proposal is in relation to additional work that may occur during the project delivery.	Yes, that is correct. The purpose of a completed Schedule C2.2 Time based fees as part of the Financial proposal is in relation to additional work that may occur during the project delivery.
23	Technical / Operational	Schedule C2.3 Pricing Data/ Price Schedules outlines a programme of 40 deliverables related to project delivery. Given the six-month time-frame, it is considered a very high number of deliverables. Please confirm whether these deliverables are	The deliverables are distinct and not necessarily standalone. They may be consolidated / optimized by the Tenderer in batches or groups as part of the Tenderer's delivery methodology. In this regard, reference should also be made to the response provided to the question in item 10 above.

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		standalone or can be optimised / consolidated as per the Tenderer's delivery methodology	
24	Technical / Operational	In the event that deliverables under Schedule C2.3 Pricing Data/ Price Schedules cannot be optimised by the Tenderer, please can you consider making adjustments to the Schedule to reduce the number of standalone Deliverables and improve project delivery conditions.	The deliverables are distinct and not necessarily standalone. They may be consolidated / optimized by the Tenderer in batches or groups as part of the Tenderer's delivery methodology. No adjustments will be made to reduce the number of standalone Deliverables.
25	Technical / Operational	Please confirm the approval times for deliverables.	Typically, approval time for Deliverables is within 7 days, unless unforeseen circumstances intervene.
26	Technical / Operational	The Key Expert 6 (KE6) position has dual role of environmental and social management which is a hard criteria to fill with a single candidate. Please can you consider splitting this position to receive two separate candidate profiles.	The position will not be split. Since the scope of work is for a Bankable Feasibility Study, what is expected from the KE6 in terms of Development Facilitation / Social Facilitation is actually the facilitation of public notification and participation (where necessary) during the six months duration of the project.
27	Technical / Operational	The post-registration experience requirement for KE2 Civil Engineer : NRW is considered to be very high. Please can you consider modifying this requirement in terms of number of projects post registration instead of number of years experience.	The requirement stays the same and will not be modified as it is reasonable for experience of the Bidders in relation to non-revenue water (NRW) reduction projects, NRW PBCs, or in water conservation and water demand management (WC&WDM) projects in the municipal sector.
28	Technical / Financial	Pricing schedule Item no.6: R2 million provision for Existing Consultants as per agreed rates with MMM.	Technical support (e.g. provision of data, information, analysis, etc., that has not already been paid for by Mangaung Metro) will be provided to the successful bidder by the Professional Services Providers that are currently-appointed by Mangaung Metro on various WC&WDM initiatives during the anticipated 6 months period.

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29	Technical / Financial	Potential conflict with existing Mangaung Metro appointments and associated scope of works.	It is hereby advised that the appointment of the Transaction Advisor will not be in conflict with all current appointments, contractual agreements, and standing mandates made by Mangaung Metro with various Professional Services Providers. These existing contracts and mandates made by Mangaung Metro will remain unchanged and unaffected by the any related contractual or commercial structures arising from the envisaged NRW Bankable Feasibility Study for Performance-Based Contract (PBC).
30	Technical / Financial	Downstream participation and information sharing.	Confirmation is hereby provided that participation in the support component of the current project (RFP124/2025) backed by the Provisional Sum in the pricing schedule, including any associated information sharing required for the feasibility, financial modelling, and procurement preparation phases, will NOT prejudice, restrict, or otherwise influence any Professional Services Provider (that has been appointed by Mangaung Metro on its WC&WDM initiatives) from current or future downstream involvement in related programmes, projects, or assignments, including potential PBC implementation phases – provided that such a Professional Services Provider (that has been appointed by Mangaung Metro on its WC&WDM initiatives) is not also the successful Transaction Advisor to be appointed by the DBSA from the outcome of this tender (RFP124/2025) for the NRW PBC project.

Clause number	Tender Data															
	C1.3: Occupational Health and Safety Agreement Part C2: Pricing data C2.1: Pricing Assumptions C2.2: Pricing Schedules / Activity Schedule or Bills of Quantities Part C3: Scope of work C3: Scope of work Part C4: Site information C4: Site information															
C.1.4	The Employer's Agent, for the purposes of any communication between the employer and tenderer, is: Development Bank of Southern Africa Name: Mr. Asakundwi Nenguda Address: 1258 Lever Road, Headway Hill, Midrand, Gauteng Tel: (011) 313 3409 Fax: (011) 206 3409 E-mail: AsakundwiSCM@dbsa.org Attention is drawn to the fact that verbal information given by the employer's agent prior to the close of tenders will not be regarded as binding on the Employer. Only information issued formally by the employer in writing to tenderers will be regarded as amending the tender documents															
C.1.6.2	A competitive negotiation procedure (PP3A and PP3B) will not be followed.															
C.1.6.3	A two-stage system (PP2F) will not be followed. This tender will follow a two-envelope (PP2E) system.															
C.2.1	<p>Only those tenderers who are duly registered entities, unincorporated joint ventures, consortia, or associations, and who satisfy the following eligibility criteria are eligible to submit tenders, and to have their tender submissions evaluated:</p> <ol style="list-style-type: none"> 1. Have successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the NRW projects having at least a combined applicable project or professional fees value in excess of R 25 million in the last 10 years. 2. The Tenderer has in its employ South African-recognised professionally registered persons who can provide the following category of services, or have obtained a firm undertaking from professional service providers who have in their employ registered professionals that can provide such services: <table border="1" data-bbox="305 1360 1490 1885"> <thead> <tr> <th data-bbox="305 1360 354 1444">ID</th> <th data-bbox="354 1360 597 1444">Key Resource / Expert</th> <th data-bbox="597 1360 662 1444">No.</th> <th data-bbox="662 1360 1318 1444">Minimum Qualifications, Category of Professional Registration and Experience</th> <th data-bbox="1318 1360 1490 1444">Key Service(s) Discipline</th> </tr> </thead> <tbody> <tr> <td data-bbox="305 1444 354 1602">1</td> <td data-bbox="354 1444 597 1602">Project Manager and Team Leader</td> <td data-bbox="597 1444 662 1602">x1</td> <td data-bbox="662 1444 1318 1602">Registration as a Professional Engineer in terms of the Engineering Professions Act, 2000. Must have at least 20 years' post-registration experience in the planning, design, implementation, operations and maintenance of municipal water services infrastructure in South Africa.</td> <td data-bbox="1318 1444 1490 1602">Project Leadership, Management and Coordination Services</td> </tr> <tr> <td data-bbox="305 1602 354 1885">2</td> <td data-bbox="354 1602 597 1885">Civil Engineer: Non-Revenue Water (NRW).</td> <td data-bbox="597 1602 662 1885">x1</td> <td data-bbox="662 1602 1318 1885">Registration as a Professional Engineer or as a Professional Engineering Technologist in terms of the Engineering Professions Act, 2000. Must have at least 15 years' post-registration experience in the planning, design (project preparation), financing, project management, and implementation of non-revenue water (NRW) reduction performance-based contracts (PBC) projects or non-revenue water (NRW) reduction projects, in South Africa or internationally.</td> <td data-bbox="1318 1602 1490 1885">Civil Engineering Services: (Non-Revenue Water (NRW))</td> </tr> </tbody> </table>	ID	Key Resource / Expert	No.	Minimum Qualifications, Category of Professional Registration and Experience	Key Service(s) Discipline	1	Project Manager and Team Leader	x1	Registration as a Professional Engineer in terms of the Engineering Professions Act, 2000. Must have at least 20 years' post-registration experience in the planning, design, implementation, operations and maintenance of municipal water services infrastructure in South Africa.	Project Leadership, Management and Coordination Services	2	Civil Engineer: Non-Revenue Water (NRW).	x1	Registration as a Professional Engineer or as a Professional Engineering Technologist in terms of the Engineering Professions Act, 2000. Must have at least 15 years' post-registration experience in the planning, design (project preparation), financing, project management, and implementation of non-revenue water (NRW) reduction performance-based contracts (PBC) projects or non-revenue water (NRW) reduction projects, in South Africa or internationally.	Civil Engineering Services: (Non-Revenue Water (NRW))
ID	Key Resource / Expert	No.	Minimum Qualifications, Category of Professional Registration and Experience	Key Service(s) Discipline												
1	Project Manager and Team Leader	x1	Registration as a Professional Engineer in terms of the Engineering Professions Act, 2000. Must have at least 20 years' post-registration experience in the planning, design, implementation, operations and maintenance of municipal water services infrastructure in South Africa.	Project Leadership, Management and Coordination Services												
2	Civil Engineer: Non-Revenue Water (NRW).	x1	Registration as a Professional Engineer or as a Professional Engineering Technologist in terms of the Engineering Professions Act, 2000. Must have at least 15 years' post-registration experience in the planning, design (project preparation), financing, project management, and implementation of non-revenue water (NRW) reduction performance-based contracts (PBC) projects or non-revenue water (NRW) reduction projects, in South Africa or internationally.	Civil Engineering Services: (Non-Revenue Water (NRW))												

Clause number	Tender Data
C.3.11.1	The procedure for the evaluation of responsive tenders is Method 4 : Financial offer, Quality (Functionality) and Preference modified to comply with the Preferential Procurement Policy Framework Act, 2000: Preferential Procurement Regulations, 2022.
C.3.11.1 (Contd.)	<p><u>Evaluation Stages</u> The tenders will be evaluated in three stages, namely:</p> <p>Stage 1: Responsiveness</p> <p>Stage 2: Quality (Functionality)</p> <p>Stage 3: Financial Offer (Price) and Preference</p> <p>Stage 4: Risk Analysis</p> <p><u>Evaluation Criteria with maximum and minimum (threshold) scores</u></p> <ol style="list-style-type: none"> 1. Evaluation Criteria 1: Proposed Methodology and Approach: 20 points maximum, 14 points minimum. 2. Evaluation Criteria 2: Experience/ Track Record of the Tenderer: 35 points maximum, 24.5 points minimum. 3. Evaluation Criteria 3: Experience of the Tenderer’s proposed key resources: 40 points maximum, 28 points minimum. 4. Evaluation Criteria 4: Lead Tenderer’s Quality Management System: 5 points maximum, 3.5 points minimum. <p><u>Stage 1: Responsiveness</u></p> <p>The Tenderer should be able to provide all the relevant information required in the Supplier Information Form (SIF) which will include but not limited to:</p> <ol style="list-style-type: none"> 1. Adherence to the two-envelope process (Disqualifier). 2. Attendance registers for compulsory briefing session (Disqualifier). 3. Standard conditions of tender as required (48 hours clarification). 4. Returnable documents completed and signed (48 hours clarification). 5. Tax Complaint Pin issued by the South African Revenue Services (48 hours clarification). 6. Valid letter of good standing (COIDA) (48 hours clarification). 7. Proof of Professional Indemnity Insurance to the value of not less than R30 million (48 hours clarification). 8. Submission of National Treasury Central Supplier Database (CSD) Summary Report (48 hours clarification). <p><u>Stage 2: (Functionality)</u></p> <p>A summary of Evaluation Criteria for Functionality that are scored is presented in the Table below. The following criteria will be used to evaluate functionality:</p>

Clause number	Tender Data	
	<p>tailored to the critical characteristics of the project. Tenderer's proposed methodology and approach satisfactorily covered up to six of the seven critical aspects of project methodology and approach listed in Schedule T2.2.6.</p>	
	<p>Besides meeting the "good" rating, the important issues are approached in an innovative and efficient way, indicating that the Tenderer has outstanding knowledge of state-of-the-art approaches. The proposed methodology and approach paper details ways to improve the project outcomes and the quality of the outputs. Tenderer's proposed methodology and approach satisfactorily covered all the seven critical aspects of project methodology and approach listed in Schedule T2.2.6.</p>	<p>Very good: 20 points (Score =100% of max no. of points for criterion)</p>
	<p>2. Evaluation of Experience /Track Record of the Tenderer (Lead Tenderer and Entities in JV, Consortium, Association, etc.) in executing work of a similar nature: Max points = 35 points.</p>	
	<p>PROMPT(S) FOR JUDGEMENT: EXPERIENCE OF THE TENDERER</p>	<p>RATING (SCORE) /POINTS</p>
	<p>Tenderer has submitted no information or inadequate information to determine scoring level.</p>	<p>Disclaimer / No Score: 0 points. Score = 0% of max no. of points for criterion</p>
	<p>Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees of less than R25 million in the past 10 years.</p>	<p>Poor: 14 points. (Score = 40% of max no. of points for criterion)</p>
	<p>Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees between R25 million and R 30 million in the past 10 years.</p>	<p>Satisfactory: 24.5 points. (Score =70% of max no. of points for criterion)</p>
	<p>Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees between R30 million and R40 million in the past 10 years.</p>	<p>Good: 31.5 points. (Score =90% of max no. of points for criterion)</p>
	<p>Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with a combined value of professional fees above R40 million in the past 10 years.</p>	<p>Very good: 35 points. (Score =100% of max no. of points for criterion)</p>
	<p>3. Evaluation of Experience of the Tenderer's Proposed Key Resources / Experts: Max points = 40 points.</p>	

		
NATIONAL WATER PARTNERSHIPS PROGRAMME (NWPP) [NON-REVENUE WATER (NRW) REDUCTION PROGRAMME]		
PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN MANGAUNG METROPOLITAN MUNICIPALITY		
Tender Number: RFP124/2025		
TENDER		

SCHEDULE T2.2.7: EXPERIENCE / TRACK RECORD OF THE TENDERER IN EXECUTING WORK OF SIMILAR NATURE

Reference is made to clause C.2.1 (1) of the tender data. The experience and track record of the Tenderer is to be evaluated with regards to the undertaking of bankable feasibility studies, cost-benefit analysis, financial modelling, project preparation, and the development of procurement documents for performance-based contract (PBC) projects, for non-revenue water (NRW) reduction in South Africa or internationally, with the projects having a combined value of applicable professional fees at least **R25 million in the last 10 years. For a Consortium, JV, or Association, the experience of each entity must be submitted with a copy of the company profiles of each entity.**

The information shall be within the previous seven years and can include contracts that are ongoing at the closing date for submissions. The Lead Tenderer of the Tenderer's Consortium, JV, or Association must be clearly identified in the submission. Tenderers should very briefly describe the Tenderer's experience in this regard and attach this to this schedule. The description should be put in tabular form (as shown on the next page) with the indicated headings.

Letters of Reference from the Employers to whom the Tenderers provided non-revenue water reduction services must be attached to this page using the format (Reference Letter Template) in the below pages of this schedule. The Reference Letter document must be completed in full by the Referee (Employer) and included in the tender submission. A separate Reference Letter must be completed and submitted for each project required for consideration in the evaluation of the tender's experience and track record. Therefore, failure to adhere to this requirement will result in the tender submission not being considered for the full available points in this section.

The scoring of the Tenderer's experience and track record is as per the Tender Data to which reference should be made.

