



RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
1.	Technical	<p>We request the following clarifications ahead of the compulsory clarification meeting on 23 February 2026 at 10:00 (I have attended on behalf of Mace).</p> <p>a) Tender Deadline Current closing: 18 March 2026 at 23:55 Telkom Time. Given the bid's complexity (multidisciplinary bankable feasibility, CBA, financial modelling, project preparation, and PBC procurement documentation), we request an extension of at least two weeks to enable thorough JV coordination, technical due diligence, and a high-quality submission.</p> <p>b) Duration of Appointment The tender specifies a maximum of six (6) months. Typical NRW bankable projects of this nature require approximately three (3) years for comprehensive due diligence, stakeholder iterations, regulatory approvals, and data-driven refinements. Please clarify whether extensions beyond six months are contemplated and under what conditions.</p> <p>c) Scope Limitation Clause Regarding the clause on no adjustments to tendered fees during the initial term and time-based fee adjustments for extensions per Clause 3.16</p>	<p>Tender Deadline: The closing date of tender has been extended to 27 March 2026. No further extensions will be granted.</p> <p>Duration of Appointment: The project does not cover the entire municipal area but only portions thereof. Moreover, the municipality has significant amounts of information available on the pilot project areas. A maximum of six months duration of appointment (Period of Performance) is realistic and achievable for a suitably-experienced Transaction Advisor.</p> <p>Scope limitation clause: Time-based fees apply only when the Employer (DBSA) requests additional work beyond the initial scope of work from the Transaction Advisor. Please refer to section 8 of the CIDB Professional Services Contract for the criteria, process, and mechanisms for granting extensions.</p>

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
		<p>of the Standard Professional Services Contract: Please provide details on the criteria, process, and mechanisms for granting extensions and adjusting fees. This will ensure sufficient agility to manage emerging complexities (e.g., data gaps or expanded assessments) while maintaining efficiency and value for the municipality.</p>	
2.	Technical	<p>In the (previous) tender briefing for RFP124/2025, the following requirement was discussed:</p> <p>The experience and track record of the Tenderer is to be evaluated with regards to the undertaking of bankable feasibility studies, cost-benefit analysis, financial modelling, project preparation, and the development of procurement documents for performance-based contract (PBC) projects, for non-revenue water (NRW) reduction in South Africa or internationally, with the projects having a combined value of applicable professional fees of at least R25 million in the last seven years.</p> <p>The presenter from DBSA mentioned that they would consider increasing the time frame to up to and including the last 10 years as they recognised that this work does not happen often and that 10years would allow more of the companies with the relevant experience to respond.</p> <p>Please can you confirm if this will also be applicable on RFP126/2025?</p>	<p>Yes, this will also be applicable on this Tender (RFP126/2025). The project experience of the Tenderers is amended to be over the last (past) 10 years instead of from being over the last (past) seven (7) years. <i>(Refer to the attached pages of the Tender document).</i></p>
3	Technical	<p>For purposes of accuracy and proper record, we kindly request written confirmation of the responses provided to the clarification questions raised during the meeting.</p>	<p>This document provides written confirmation of the responses provided to the clarification questions raised during the meeting.</p>

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
		<p>For ease of reference, the questions are noted below: The project duration allowed for is insufficient to complete the work required. Can this be extended to 12 months? (Refer to page 65 – Contract Specific Data (Clause 1)).</p> <p>The unlimited penalties is a very significant risk to our companies. Can the penalties please be limited? In most bids, penalties are limited to 10% of the contract value. (Refer to page 66 - Contract Specific Data (Clause 3.12.1))</p>	<p>Project duration: The project does not cover the entire municipal area but only portions thereof. Moreover, the municipality has significant amounts of information available on the pilot project areas. A maximum of six months duration of appointment (Period of Performance) is realistic and achievable for a suitably-experienced Transaction Advisor.</p> <p>The penalties are NOT unlimited. Clause 3.12.1 of the Contract Specific Data is clear that the penalty is limited to (capped at) a maximum amount of 100% of the Contract Price.</p>
4	Technical	<p>Clause C.2.1 refers.</p> <p>Point 5 of the clause outlines the minimum qualifications, professional registration, and experience required of the Municipal Finance / Infrastructure Investment Analysis Expert. One of the requirements is that the expert be a registered member of the Chartered Institute of Public Finance and Accountancy (CIPFA) or a similar public-sector professional body.</p> <p>Kindly confirm whether the WPO would consider candidates who are registered members of the Chartered Institute of Government Finance, Audit & Risk Officers as meeting this requirement.</p>	<p>Yes, candidates who are registered members of the Chartered Institute of Government Finance, Audit & Risk Officers will be regarded (considered) as meeting this requirement</p>
5	Administrative	<p>Schedule T2.2.7 indicates that Letters of reference for project experiences are to be provided in attached template. Given the delay that it might take to engage clients for Letters of reference in RFP template, please can you confirm whether existing Letters of reference that are not in the RFP's template could also be receivable and will not be considered as alternatives to the current tender ?</p>	<p>As indicated on page 45 of the tender document, <i>Existing current and valid Letters of Reference from employers may be used.</i></p>

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
6	Administrative	In the event that there is no flexibility on the timely obtention of Letters of reference by bid submission, please confirm that these Returnables can be provided as part of Responsiveness criteria and within 48hrs of request	Because <i>Existing current and valid Letters of Reference from employers may be used</i> , all Letters of Reference must be attached to the tender submission at the closing date of the tender.
7	Administrative	In the case where a Tenderer is participating an association of firms in a sub-consultancy agreement with a Lead Tenderer, please confirm that the key resources and project experiences presented will be fully eligible for evaluation.	Yes, the key resources and project experiences (of the participating firms in an association of firms in a sub-consultancy agreement with a Lead Tenderer) presented will be fully eligible for evaluation.
8	Administrative	Please confirm that candidates for international experts whose qualifications and registrations are pending SAQA accreditation at the time of bid submission will still be receivable ?	If these qualifications and registrations are pending SAQA accreditation at time of bid submission, they have not met the stated requirements and will therefore not be considered for evaluation purposes.
9	Administrative	Please confirm if electronic signature is acceptable to all documents to be signed by the Tenderer	Yes, electronic signature is acceptable in respect of documents to be signed by the Tenderer.
10	Financial	Given the very high minimum threshold set in the evaluation criteria requiring 15–20 years of post-registration experience specifically in Non-Revenue Water (NRW), which is difficult to meet even for senior specialists, please confirm whether the Employer would consider flexibility in the evaluation approach. In particular, please advise whether the requirement may be satisfied through a combination of total relevant professional experience in NRW and municipal water systems (including experience gained pre- and post-registration), and/or demonstrable involvement in a defined number of comparable NRW projects, programmes or performance-based contracts, rather than strictly the number of years of post-registration experience alone.	The number of years post-registration experience requirements stated in the Tender document will remain unchanged. It is advised that experience of the Bidders must be in relation to non-revenue water (NRW) reduction projects, or in water conservation and water demand management (WC&WDM) projects in the municipal sector. Therefore, Bidders (Tenderers) should provide evidence of experience in non-revenue water (NRW) reduction interventions or in water conservation and water demand management (WC&WDM) projects (regarding business planning, bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and development of procurement documents), even if not specifically in, or only in, NRW Performance-Based Contracts (PBC).

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
11	Financial	Given the nature of this project being a NRW Performance Based Contract (PBC), will this trigger National Treasury PPP regulations?	No. It will not necessarily trigger National Treasury PPP regulations during the implementation phase of the PBC. Instead, MFMA Section 33 process will be followed. This is a mandatory public participation and consultative procedure (Section 33 of the Municipal Finance Management Act 56 of 2003) required when a South African municipality enters into contracts spanning more than three financial years.
12	Financial	Please confirm that the submission of the Financial proposal in a standalone envelope will include the following: – Cover page– Schedule C2.2 Time -based fees of designated key experts– Schedule C2.3 Pricing Data / Price Schedules	Yes, the submission of the Financial proposal in a standalone envelope will include the following: – Cover page– Schedule C2.2 Time -based fees of designated key experts– Schedule C2.3 Pricing Data / Price Schedules. It will also include the Form of Offer and Acceptance, Contract Data, and the signed Occupational Health and Safety Agreement.
13	Financial	Please confirm that the purpose of a completed Schedule C2.2 Time based fees as part of the Financial proposal is in relation to additional work that may occur during the project delivery.	Yes, that is correct. The purpose of a completed Schedule C2.2 Time based fees as part of the Financial proposal is in relation to additional work that may occur during the project delivery.
14	Administrative	Schedule C3.11.1 (Evaluation of Experience) appears to place a strong emphasis on project experience that is highly specific to Non-Revenue Water (NRW) and closely aligned to the current assignment. Given the integrated nature of NRW programmes within broader municipal water systems, please confirm whether the Employer would consider broadening the evaluation criteria to recognise relevant municipal water sector experience, including but not limited to municipal water supply and distribution projects; water loss management and system optimisation initiatives; DMA planning, network rehabilitation, pressure management and operational improvement programmes, and municipal or PPP water sector projects where NRW reduction formed an integral component of the scope. This would allow the evaluation to better reflect the full	It is advised that experience of the Bidders must be in relation to non-revenue water (NRW) reduction projects, or in water conservation and water demand management (WC&WDM) projects in the municipal sector. Therefore, Bidders (Tenderers) should provide evidence of experience in non-revenue water (NRW) reduction interventions or in water conservation and water demand management (WC&WDM) projects (regarding business planning, bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and development of procurement documents), even if not specifically in, or only in, NRW Performance-Based Contracts (PBC).

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
		range of experience that is directly relevant to the successful delivery of the assignment.	
15	Technical / Operational	Schedule C2.3 Pricing Data/ Price Schedules outlines a programme of 40 deliverables related to project delivery. Given the six-month time-frame, it is considered a very high number of deliverables. Please confirm whether these deliverables are standalone or can be optimised / consolidated as per the Tenderer's delivery methodology	The deliverables are distinct and not necessarily standalone. They may be consolidated / optimized by the Tenderer in batches or groups as part of the Tenderer's delivery methodology.
16	Technical / Operational	In the event that deliverables under Schedule C2.3 Pricing Data/ Price Schedules cannot be optimised by the Tenderer, please can you consider making adjustments to the Schedule to reduce the number of standalone Deliverables and improve project delivery conditions.	The deliverables are distinct and not necessarily standalone. They may be consolidated / optimized by the Tenderer in batches or groups as part of the Tenderer's delivery methodology. No adjustments will be made to reduce the number of distinct Deliverables.
17	Technical / Operational	Please confirm the approval times for deliverables.	Typically, approval time for Deliverables is within 7 days, unless unforeseen circumstances intervene.
18	Technical / Operational	The Key Expert 6 (KE6) position has dual role of environmental and social management which is a hard criteria to fill with a single candidate. Please can you consider splitting this position to receive two separate candidate profiles.	The position will not be split. Since the scope of work is for a Bankable Feasibility Study, what is expected from the KE6 in terms of Development Facilitation / Social Facilitation is actually the facilitation of public notification and participation (where necessary) during the six months duration of the project.
19	Administrative	Given the complexity of the RFP evaluation criteria, please can we request an extension of at least a week.	The closing date of tender has been extended to 27 March 2026. No further extensions will be granted.
20	Technical	<p>1. Legal, Regulatory Compliance and Construction Contracts Expert (Key Resource 3)</p> <p>1.1 Must all listed competencies be met by one individual, or would the Employer accept two resources whose combined experience meets the requirement?</p> <p>1.2 If two resources are acceptable, may we submit two CVs for this role?</p>	All listed competencies must be met by one individual. Employer will not accept two resources.

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
21	Technical	<p>2. Institutional / Organisational Development Expert (Key Resource 4) 2.1 Is registration with SABPP mandatory at tender submission stage? 2.2 If not registered with SABPP, will equivalent qualifications and extensive public-sector experience be considered? 2.3 Would the Employer consider waiving the SABPP registration requirement where strong relevant experience is demonstrated?</p>	<p>Yes, registration with SABPP is mandatory at tender submission stage and is the requirement for consideration. Employer will not waive the SABPP registration requirement.</p>
22	Technical	<p>3. Municipal Finance / Infrastructure Investment Analysis Expert (Key Resource 5) 3.1 Would membership with the South African Institute of Chartered Accountants (SAICA) be accepted in place of membership with the Chartered Institute of Public Finance and Accountancy (CIPFA)? 3.2 Would SAICA qualify as a “similar public-sector professional body”? 3.3 Would a Master of Business Administration (MBA) registered with the Institute of Bankers in South Africa (IOBSA) be considered acceptable in meeting or supplementing this requirement?</p>	<p>Yes, membership with SAICA and CIPFA will all be acceptable as they are “similar public-sector professional body”. Also, registration with the Chartered Institute of Government Finance, Audit & Risk Officers (CIGFARO) will also be acceptable.</p> <p>No. MBA qualification with registration with IOBSA will not be acceptable as a substitute for SAICA/CIPFA/CIGFARO and “similar public-sector professional body” in municipal finance.</p>
23	Technical	<p>4. Request for Extension 4.1 We kindly request a two-week extension to the closing date of 18 March 2026 to allow sufficient time to finalise consortium arrangements and prepare a compliant submission.</p>	<p>The closing date of tender has been extended to 27 March 2026. No further extensions will be granted.</p>
24	Technical	<p>I am writing to request that the Health Professions Council of South Africa (HPCSA) be added to the list of approved professional registrations for the Institutional and Organisational Expert category, in addition to the South African Board for People Practices (SABPP). Including both SABPP and HPCSA as approved bodies will ensure that we can engage professionals with the appropriate</p>	<p>No. HPCSA will not be added to the list of approved professional registering bodies for the Institutional and Organisational Expert category. An HPCSA registration would NOT be accepted in place of a SABPP registration for the Institutional Specialist role.</p>

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
		<p>registration and the right experience for assignments requiring institutional expertise. We believe this addition will provide greater flexibility in sourcing qualified experts for institutional and organisational expert.</p>	
25	Technical	<p>Further to my colleague's request for clarification, kindly advise whether the lead consortium member is required to submit only the Quality Policy Statement, or the full Quality Management System (QMS) Manual and Policy Document as part of the Quality Management documentation.</p>	<p>Schedule T2.2.9 prescribes <i>inter alia</i> the following: Tenderers should attach to this schedule: a) A copy of the Tenderer's quality management policy; and b) Proof of certification achieved by the Lead Tenderer from an accredited certification body in relation to <i>SANS 9000 / ISO 9001, Quality Management Systems - Requirements, certification by an accredited certification body (if available) over the past 15 years.</i></p>
26	Technical	<p>1.The RFP documentation refers to 14 zones within the Buffalo City system. Could you please confirm whether the feasibility study is expected to include detailed field inspections and logging activities in all 14 zones, or whether consultants are expected to prioritise and investigate a subset of zones based on data review and NRW reduction potential?"</p>	<p>The feasibility study is expected to include detailed field inspections and logging activities in all 14 zones.</p>
27	Technical	<p>2. In the pricing schedule, we have "PROVISIONAL SUM: a. R 500,000 for the installation of equipment (where required), and for updating of critical technical and financial information of the water infrastructure in the project areas b. R 360,000; Experiential Training (Internship) for six months for two local Civil Engineering Graduates identified by the WPO or by the BCMM, Question. a. Could you please provide a more detailed description on their intention with each of the Provisional Sums?"</p>	<p>The R500,000 provisional sum was provided for the purposes of installation of flow-measurement equipment for water volume measurements and readings, and for the securing and updating of technical and financial information such as billing and consumption figures. <i>The utilization of this provisional sum is strictly subject to the approval of the WPO and the Project Steering Committee (PSC) after exhausting all possibilities of getting any missing data and information from the Buffalo City Metropolitan Municipality (BCMM).</i></p>

RFP 126/2025: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED SUBSEQUENT TO COMPULSORY BRIEFING MEETING OF 23 FEBRUARY 2026

First Q&A Update: 18 March 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
		b. Should provisional sums be reflected in our total budget?	The R360,000 is a stipend to for two local Civil Engineering Graduates identified by the WPO, or by the BCMM. These two local Graduates must be embedded with the Transaction Advisor's Team who is them expected to expose them to the technical and financial aspects of the project over a period of six months from the Start Date. <i>The Graduate interns are expected to sign an internship Agreement or Contract with BCMM.</i>
28	Technical	3.To allow sufficient time to finalise key technical and financial components and ensure the highest quality of our submission, we respectfully request that the proposal submission deadline be extended from 18 March to 25 March, 2026.	The closing date of tender has been extended to 27 March 2026. No further extensions will be granted.
29	Technical	Please clarify if the "Project Manager and Team Leader" and the "Civil Engineer: Non-Revenue Water (NRW)" can be performed by the same person if that person meets both requirements?.	No. The "Project Manager and Team Leader" and the "Civil Engineer: Non-Revenue Water (NRW)" can NOT be performed by the same person. Two separate individuals who meet the requirements are required.
30	Technical	Further to the list of questionnaires we have raised, kindly assist in confirming whether only the lead consortium member is required to submit the SANS 9000 / ISO 9001 certificate, or whether each consortium member must submit their own separate certificates.	Only the Lead Tenderer is required to submit the SANS 9000 / ISO 9001 certificate. Schedule T2.2.9 in the Tender document <i>inter alia</i> stipulated that ... <i>The Lead Tenderer's policies relating to quality management shall be evaluated in relation to the indicative scope of work and the required services thereof.</i>

Clause number	Tender Data																				
	<p>Part C2: Pricing data C2.1: Pricing Assumptions C2.2: Pricing Schedules / Activity Schedule or Bills of Quantities</p> <p>Part C3: Scope of work C3: Scope of work</p> <p>Part C4: Site information C4: Site information</p>																				
C.1.4	<p>The Employer's Agent, for the purposes of any communication between the employer and tenderer, is: Development Bank of Southern Africa Name: Mr. Asakundwi Nenguda Address: 1258 Lever Road, Headway Hill, Midrand, Gauteng Tel: (011) 313 3409 Fax: (011) 206 3409 E-mail: scmqueries@dbsa.org and AsakundwiSCM@dbsa.org</p> <p>Attention is drawn to the fact that verbal information given by the employer's agent prior to the close of tenders will not be regarded as binding on the Employer. Only information issued formally by the employer in writing to tenderers will be regarded as amending the tender documents</p>																				
C.1.6.2	A competitive negotiation procedure (PP3A and PP3B) will not be followed.																				
C.1.6.3	A two-stage system (PP2F) will not be followed. This tender will follow a two-envelope (PP2E) system.																				
C.2.1	<p>Only those tenderers who are unincorporated joint ventures, consortia, or associations, and who satisfy the following eligibility criteria are eligible to submit tenders, and to have their tender submissions evaluated:</p> <ol style="list-style-type: none"> 1. Have successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the NRW projects having a combined value of applicable project professional fees to the value of at least R25 million in the last 10 years. 2. The Tenderer has in its employ South African recognised professionally registered persons who can provide the following category of services, or have obtained a firm undertaking from professional service providers who have in their employ registered professionals that can provide such services: <table border="1" data-bbox="302 1335 1490 1885"> <thead> <tr> <th data-bbox="302 1335 354 1413">ID</th> <th data-bbox="354 1335 602 1413">Key Resource / Expert</th> <th data-bbox="602 1335 662 1413">No.</th> <th data-bbox="662 1335 1317 1413">Minimum Qualifications, Category of Professional Registration and Experience</th> <th data-bbox="1317 1335 1490 1413">Key Service(s) Discipline</th> </tr> </thead> <tbody> <tr> <td data-bbox="302 1413 354 1577">1</td> <td data-bbox="354 1413 602 1577">Project Manager and Team Leader</td> <td data-bbox="602 1413 662 1577">x1</td> <td data-bbox="662 1413 1317 1577">Registration as a Professional Engineer in terms of the Engineering Professions Act, 2000. Must have at least 20 years' post-registration experience in the planning, design, implementation, operations and maintenance of municipal water services infrastructure in South Africa.</td> <td data-bbox="1317 1413 1490 1577">Project Leadership, Management and Coordination Services</td> </tr> <tr> <td data-bbox="302 1577 354 1808">2</td> <td data-bbox="354 1577 602 1808">Civil Engineer: Non-Revenue Water (NRW).</td> <td data-bbox="602 1577 662 1808">x1</td> <td data-bbox="662 1577 1317 1808">Registration as a Professional Engineer or as a Professional Engineering Technologist in terms of the Engineering Professions Act, 2000. Must have at least 15 years' post-registration experience in the planning, design, and implementation of non-revenue water (NRW) reduction performance-based contracts (PBC) projects or non-revenue water (NRW) reduction projects, in South Africa or internationally.</td> <td data-bbox="1317 1577 1490 1808">Civil Engineering Services: (Non-Revenue Water (NRW))</td> </tr> <tr> <td data-bbox="302 1808 354 1885">3</td> <td data-bbox="354 1808 602 1885">Legal, Regulatory Compliance, and</td> <td data-bbox="602 1808 662 1885">x1</td> <td data-bbox="662 1808 1317 1885">Registration as an Attorney by the Legal Practice Council of South Africa, or registration as a Professional Engineer in</td> <td data-bbox="1317 1808 1490 1885">Legal, Regulatory</td> </tr> </tbody> </table>	ID	Key Resource / Expert	No.	Minimum Qualifications, Category of Professional Registration and Experience	Key Service(s) Discipline	1	Project Manager and Team Leader	x1	Registration as a Professional Engineer in terms of the Engineering Professions Act, 2000. Must have at least 20 years' post-registration experience in the planning, design, implementation, operations and maintenance of municipal water services infrastructure in South Africa.	Project Leadership, Management and Coordination Services	2	Civil Engineer: Non-Revenue Water (NRW).	x1	Registration as a Professional Engineer or as a Professional Engineering Technologist in terms of the Engineering Professions Act, 2000. Must have at least 15 years' post-registration experience in the planning, design, and implementation of non-revenue water (NRW) reduction performance-based contracts (PBC) projects or non-revenue water (NRW) reduction projects, in South Africa or internationally.	Civil Engineering Services: (Non-Revenue Water (NRW))	3	Legal, Regulatory Compliance, and	x1	Registration as an Attorney by the Legal Practice Council of South Africa, or registration as a Professional Engineer in	Legal, Regulatory
ID	Key Resource / Expert	No.	Minimum Qualifications, Category of Professional Registration and Experience	Key Service(s) Discipline																	
1	Project Manager and Team Leader	x1	Registration as a Professional Engineer in terms of the Engineering Professions Act, 2000. Must have at least 20 years' post-registration experience in the planning, design, implementation, operations and maintenance of municipal water services infrastructure in South Africa.	Project Leadership, Management and Coordination Services																	
2	Civil Engineer: Non-Revenue Water (NRW).	x1	Registration as a Professional Engineer or as a Professional Engineering Technologist in terms of the Engineering Professions Act, 2000. Must have at least 15 years' post-registration experience in the planning, design, and implementation of non-revenue water (NRW) reduction performance-based contracts (PBC) projects or non-revenue water (NRW) reduction projects, in South Africa or internationally.	Civil Engineering Services: (Non-Revenue Water (NRW))																	
3	Legal, Regulatory Compliance, and	x1	Registration as an Attorney by the Legal Practice Council of South Africa, or registration as a Professional Engineer in	Legal, Regulatory																	

Clause number	Tender Data													
	of the seven critical aspects of project methodology and approach listed in Schedule T2.2.6													
	The approach is specifically tailored to address the specific project objectives and methodology and is sufficiently flexible to accommodate changes that may occur during execution. The quality plan and approach to managing risk etc. is specifically tailored to the critical characteristics of the project. Tenderer's methodology satisfactorily covered up to six of the seven critical aspects of project methodology and approach listed in Schedule T2.2.6	Good: 18 points (Score =90% of max no. of points for criterion)												
	Besides meeting the "good" rating, the important issues are approached in an innovative and efficient way, indicating that the Tenderer has outstanding knowledge of state-of-the- art approaches. The approach paper details ways to improve the project outcomes and the quality of the outputs. Tenderer's methodology satisfactorily covered all of the seven critical aspects of project methodology and approach listed in Schedule T2.2.6	Very good: 20 points (Score =100% of max no. of points for criterion)												
	<p>2. Evaluation of Experience /Track Record of the Tenderer (Lead Tenderer and Entities in JV, Consortium, Association, etc.) in executing work of a similar nature: Max points = 35 points.</p>													
	<table border="1"> <thead> <tr> <th data-bbox="293 856 976 911">PROMPT(S) FOR JUDGEMENT: EXPERIENCE OF THE TENDERER</th> <th data-bbox="984 856 1354 911">RATING (SCORE) /POINTS</th> </tr> </thead> <tbody> <tr> <td data-bbox="293 911 984 995">Tenderer has submitted no information or inadequate information to determine scoring level.</td> <td data-bbox="984 911 1354 995">Disclaimer / No Score: 0 points. Score = 0% of max no. of points for criterion</td> </tr> <tr> <td data-bbox="293 995 984 1205">Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of less than R25 million in the past 10 years.</td> <td data-bbox="984 995 1354 1205">Poor: 14 points. (Score = 40% of max no. of points for criterion)</td> </tr> <tr> <td data-bbox="293 1205 984 1415">Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of between R25 million and R30 million in the past 10 years.</td> <td data-bbox="984 1205 1354 1415">Satisfactory: 24.5 points. (Score =70% of max no. of points for criterion)</td> </tr> <tr> <td data-bbox="293 1415 984 1625">Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of between R30 million and R40 million in the past 10 years.</td> <td data-bbox="984 1415 1354 1625">Good: 31.5 points. (Score =90% of max no. of points for criterion)</td> </tr> <tr> <td data-bbox="293 1625 984 1831">Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of above R40 million in the past 10 years.</td> <td data-bbox="984 1625 1354 1831">Very good: 35 points. (Score =100% of max no. of points for criterion)</td> </tr> </tbody> </table>	PROMPT(S) FOR JUDGEMENT: EXPERIENCE OF THE TENDERER	RATING (SCORE) /POINTS	Tenderer has submitted no information or inadequate information to determine scoring level.	Disclaimer / No Score: 0 points. Score = 0% of max no. of points for criterion	Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of less than R25 million in the past 10 years.	Poor: 14 points. (Score = 40% of max no. of points for criterion)	Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of between R25 million and R30 million in the past 10 years.	Satisfactory: 24.5 points. (Score =70% of max no. of points for criterion)	Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of between R30 million and R40 million in the past 10 years.	Good: 31.5 points. (Score =90% of max no. of points for criterion)	Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of above R40 million in the past 10 years.	Very good: 35 points. (Score =100% of max no. of points for criterion)	
PROMPT(S) FOR JUDGEMENT: EXPERIENCE OF THE TENDERER	RATING (SCORE) /POINTS													
Tenderer has submitted no information or inadequate information to determine scoring level.	Disclaimer / No Score: 0 points. Score = 0% of max no. of points for criterion													
Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of less than R25 million in the past 10 years.	Poor: 14 points. (Score = 40% of max no. of points for criterion)													
Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of between R25 million and R30 million in the past 10 years.	Satisfactory: 24.5 points. (Score =70% of max no. of points for criterion)													
Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of between R30 million and R40 million in the past 10 years.	Good: 31.5 points. (Score =90% of max no. of points for criterion)													
Tenderer has successfully provided professional services in the development of bankable feasibility studies, cost-benefit analysis (CBA), financial modelling, project preparation, and procurement documents for performance-based contracts (PBC) in relation to non-revenue water (NRW) reduction projects in South Africa or internationally, with the projects having a combined value of applicable professional fees to the value of above R40 million in the past 10 years.	Very good: 35 points. (Score =100% of max no. of points for criterion)													

		
NATIONAL WATER PARTNERSHIPS PROGRAMME (NWPP) [NON-REVENUE WATER (NRW) REDUCTION PROGRAMME]		
PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY		
Tender Number: RFP 126/2025		
TENDER		

SCHEDULE T2.2.7: EXPERIENCE / TRACK RECORD OF THE TENDERER IN EXECUTING WORK OF SIMILAR NATURE

Reference is made to clause C.2.1 (1) of the tender data. The experience and track record of the Tenderer is to be evaluated with regards to the undertaking of bankable feasibility studies, cost-benefit analysis, financial modelling, project preparation, and the development of procurement documents for performance-based contract (PBC) projects, for non-revenue water (NRW) reduction in South Africa or internationally, with the projects having a combined value of applicable professional fees of at least **R25 million in the last 10 years. For a Consortium, JV, or Association, the experience of each entity** must be submitted with a copy of the company profiles of each entity.

The information shall be within the previous seven years and can include contracts that are ongoing at the closing date for submissions. The Lead Tenderer of the Tenderer's Consortium, JV, or Association must be clearly identified in the submission. Tenderers should very briefly describe the Tenderer's experience in this regard and attach this to this schedule. The description should be put in tabular form (as shown on the next page) with the indicated headings.

Letters of Reference from the Employers to whom the Tenderers provided non-revenue water reduction services must be attached to this page using the format (Reference Letter Template) in the below pages of this schedule. The Reference Letter document must be completed in full by the Referee (Employer) and included in the tender submission. A separate Reference Letter must be completed and submitted for each project required for consideration in the evaluation of the tender's experience and track record. Therefore, failure to adhere to this requirement will result in the tender submission not being considered for the full available points in this section.

The scoring of the Tenderer's experience and track record is as per the Tender Data to which reference should be made.

