



EOIGCF–AEPW2026		
Item no.	Question / Enquiry / Query	Response
1.	<p>Experience look-back period.</p> <p>Criterion 2 refers to the “past seven (10) years.” Please confirm the intended look-back period for each criterion – that is, whether the qualifying window is seven years or ten years – and the reference date from which it is counted (for example, the REOI closing date).</p>	<p>It is 10 years for both criterion from the REOI closing date</p>
2.	<p>Meaning of “project value.”</p> <p>For both Evaluation Criteria 1 and 2, please confirm what the stated USD thresholds refer to: (a) the total capital/project value of the underlying programme; (b) the respondent's consultancy fee for its services; or (c) for Criterion 2, the value of the financing (e.g. the GCF funding) that the proposal sought or secured.</p>	<p>The USD threshold is only applicable to Criterion 2. The threshold applies to the total project/programme value where GCF co-financing was sought or secured</p>
3.	<p>Ongoing assignments.</p> <p>Please confirm whether assignments that are currently ongoing (i.e. commenced within the relevant window but not yet completed) may be cited under Evaluation Criteria 1 and 2, and if so, what evidence of status is acceptable (for example, a client reference letter confirming the assignment is in progress).</p>	<p>Completed assignments are to be considered</p>

EOIGCF-AEPW2026

Item no.	Question / Enquiry / Query	Response
4.	<p>Form of client reference letters for ongoing work. Where a cited project is ongoing, please confirm whether a client letter confirming appointment and work in progress (on the client's letterhead) satisfies the reference-letter requirement, or whether a completion certificate is required.</p>	<p>Completed assignments are to be considered and as such a client reference letter is required</p>
5.	<p>Selection criteria: sum of top three projects >= project value of US\$ 100million involving GCF methodologies, including preparation of GCF concept notes and/or full funding proposals, preferably with evidence of submission or approval with a minimum of three (3) client reference letters</p> <ol style="list-style-type: none"> 1. We request the client to kindly consider proposals prepared for other Climate funds such as Adaptation Fund (AF), Global Environment Facility (GEF), FRLD, UN etc. which are similar to GCF. 2. Considering that client such as World Bank, Asian Development Bank and other MDBs usually don't issue completion certificates, we request the client to consider web screenshots/evidence of approved proposals along with contract documents/work orders from client denoting preparation of same proposal in the firm scope of work. Also, request to consider a certificate from our Statutory Auditor confirming the completion of projects as evidence of completion. 3. For the environmental scope, request to consider environmental authorisation, suffice as proof of a completion certificate. 4. We request the client to kindly revise the threshold marking as following: <ol style="list-style-type: none"> a. <i>50 points</i>: = sum of top three projects >= project value of US\$ 30 million with a minimum of three (3) client reference letters b. <i>35 points</i> = sum of top three projects >= project value of US\$ 20 million with two (2) client reference letters c. <i>15 points</i> = sum of top three projects >= project value of US\$ 10 million with one (1) client reference letter d. <i>0 points</i> = sum of top three projects < project value of US\$ 10 million and no client reference letters 	<ol style="list-style-type: none"> 1. Criterion 2 refers to GCF experience. A key output of this assignment will be a detailed GCF funding proposal with the required annexes, accordingly specific GCF experience is required 2. The requirement is for client reference letters. 3. The requirement is for client reference letters 4. The request to revise the marking threshold cannot be accommodated

EOIGCF-AEPW2026

Item no.	Question / Enquiry / Query	Response
6.	<p>50 points: = sum of top three projects >= project value of US\$ 100million involving GCF methodologies, including preparation of GCF concept notes and/or full funding proposals, preferably with evidence of submission or approval with a minimum of three (3) client reference letters</p> <p>35 points = sum of top three projects >= project value of US\$ 60million: involving GCF alignment methodologies and/or GCF concept note or proposal preparation with two (2) client reference letters</p> <p>15 points = sum of top three projects >= project value of US\$ 30million involving either GCF alignment methodologies or preparation of a GCF concept note/proposal with one (1) client reference letter</p> <p>0 points = sum of top three projects < project value of US\$ 30million involving either GCF alignment methodologies or preparation of a GCF concept note/proposal and no client reference letters</p> <p>Request clarity if for 35 points, 15 points and 0 points, the top three projects will be considered adding above >=60/30/ million but with two/one/no client reference letters or will it be the following</p> <p>50 points: = sum of top three projects >= project value of US\$ 100million involving GCF methodologies, including preparation of GCF concept notes and/or full funding proposals, preferably with evidence of submission or approval with a minimum of three (3) client reference letters</p> <p>35 points = sum of top two projects >= project value of US\$ 60million: involving GCF alignment methodologies and/or GCF concept note or proposal preparation with two (2) client reference letters</p> <p>15 points = sum of top one projects >= project value of US\$ 30million involving either GCF alignment methodologies or preparation of a GCF concept note/proposal with one (1) client reference letter</p> <p>0 points = sum of top three projects < project value of US\$ 30million involving either GCF alignment methodologies or preparation of a GCF concept note/proposal and no client reference letters</p>	<p>Please refer to the weighting column in the REOI for criterion 2. Under each marking threshold the sum of the top three (3) projects shall be applicable</p>
7.	<p>Teaming Are we required to submit teaming and detailed CVs at the EOI stage? If yes, kindly share the format of CVs and teaming section</p>	<p>This is not required at this stage</p>
8.	<p>Budget and currency Kindly suggest what is the indicative budget and currency for this assignment.</p>	<p>Under DBSA procurement rules and regulations, an indicative budget cannot be provided. The currency for the assignment is South Africa Rand (ZAR), however when an international bidder submits pricing at the RFP stage there will be a requirement for the international bidder to also indicate a USD price and an applicable exchange rate</p>

EOIGCF-AEPW2026

Item no.	Question / Enquiry / Query	Response
9.	Part A and Part B – Terms and conditions of bidding to be filled by both lead firm and subcontractor firms or only by lead firms? In case of consortium, are both forms required to be filled by all members of the consortium or only the lead bidder?	Annex B is a recommended template. Annex C is also a recommended template, however the information required in Annex C is compulsory and is to be provided as a minimum. The lead bidder can fill out the forms on behalf of the consortium
10	Will ongoing SWM projects of the firm / JV partner be considered for evaluation at EOI stage?	No, as only completed assignments will be considered for evaluation
11	Are CVs of proposed experts required to be submitted at EOI stage?	These are not required at this stage
12	Will the experience of Sub-Consultants be considered for evaluation?	Yes, if details are provided.
13	Is a Joint Venture Agreement (JVA) required to be registered in South Africa?	No
14	Is an international firm, as part of a JV, required to establish a branch/subsidiary company in South Africa?	No
15	Will payment be made by the client in South African Rand (ZAR), USD, or both?	The currency for the assignment is South Africa Rand (ZAR), however when an international bidder submits pricing at the RFP stage there will be a requirement for the international bidder to also indicate a USD price and an applicable exchange rate. Accordingly, the currency of payment under the Service Level Agreement to South African bidders shall be entered into in South African Rand (ZAR) and the currency of payment in Service Level Agreement to international bidders shall be in USD.
16	Cognisant of the Clarifications being expected on the 24th of June 2026 and in order to allow for detailed attention to any material clarification, will the Client consider an extension to the EOI submission deadline?	Kindly note that the closing date has been extended to 26 June 2026. However, due to time constraints, we are unfortunately unable to grant any further extensions.

EOIGCF-AEPW2026		
Item no.	Question / Enquiry / Query	Response