

DEVELOPMENT BANK OF SOUTHERN AFRICA INFRASTRUCTURE DELIVERY DIVISION



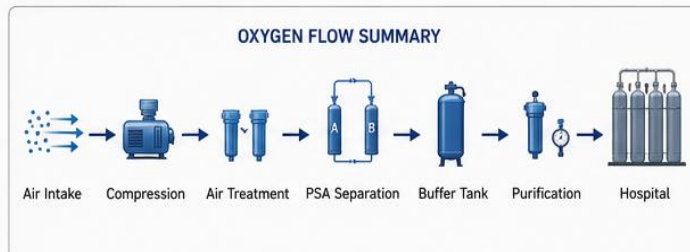
GLOBAL FUND NATIONAL DEPARTMENT OF HEALTH PSA SOLAR BACKUP PROGRAMME COMPULSORY TENDER BRIEFING: RFP069-070.2026

04 August 2026 at 11:00

AGENDA

- Programme Overview
- Programme Scope of Work
- Organogram & Roles
- Programme Stakeholders
- Programme Expectations
- SCM Matters
- Questions & Answers
- Closure



D^BSA

PROGRAMME OVERVIEW

OPTION 1: SOLAR CARPORT



OPTION 2: ROOF MOUNTED



OPTIONS OVERVIEW

Item No	Hospital Name	Replacement of Roof Covering	Structurally Compromised	Leaks on Existing Roof Structure	Insufficient Roof Area	Orientation of Existing Structure Not Suited	Option Recommended
1	Christ the King Hospital	No	No	No	No	No	Option 2
2	St Andrew's Hospital	Yes	No	No	No	No	Option 1
3	Elizabeth Ross Hospital	No	Yes (carports)	No	No	No	Option 2
4	McCords Hospital	No	No	No	No	No	Option 2
5	Appelsbosch Hospital	No	No	No	Yes	No	Option 2
6	Greytown Hospital	No	No	No	Yes	No	Option 1
7	Umphumulo Hospital	No	No	No	Yes	No	Option 2
8	Benedictine Hospital	No	No	No	Yes	No	Option 1
9	Bethesda Hospital	No	Yes	No	Yes	No	Option 1
10	Ceza Hospital	No	Yes	No	Yes	No	Option 2
11	Itshelejuba Hospital	No	No	No	Yes	No	Option 2
12	Mseleni Hospital	No	No	No	Yes	No	Option 2
13	Lydenburg Hospital	Yes	Yes	Yes	No	No	Option 1
14	Mecklenburg Hospital	No	No	No	No	No	Option 1
15	Sabie Hospital	Yes	Yes	Yes	No	No	Option 1
16	Tintswalo Hospital	Yes	Yes	No	Yes	No	Option 1
17	Seshego Hospital	No	Yes (carports)	No	Yes	Yes	Option 1
18	Jubilee Hospital	No	Yes (carports)	No	No	Yes	Option 1
19	KwaMhlanga Hospital	No	Yes (carports)	No	No	No	Option 1
20	Bela-Bela (Warmbaths) Hospital	Yes	Yes	No	No	No	Option 1

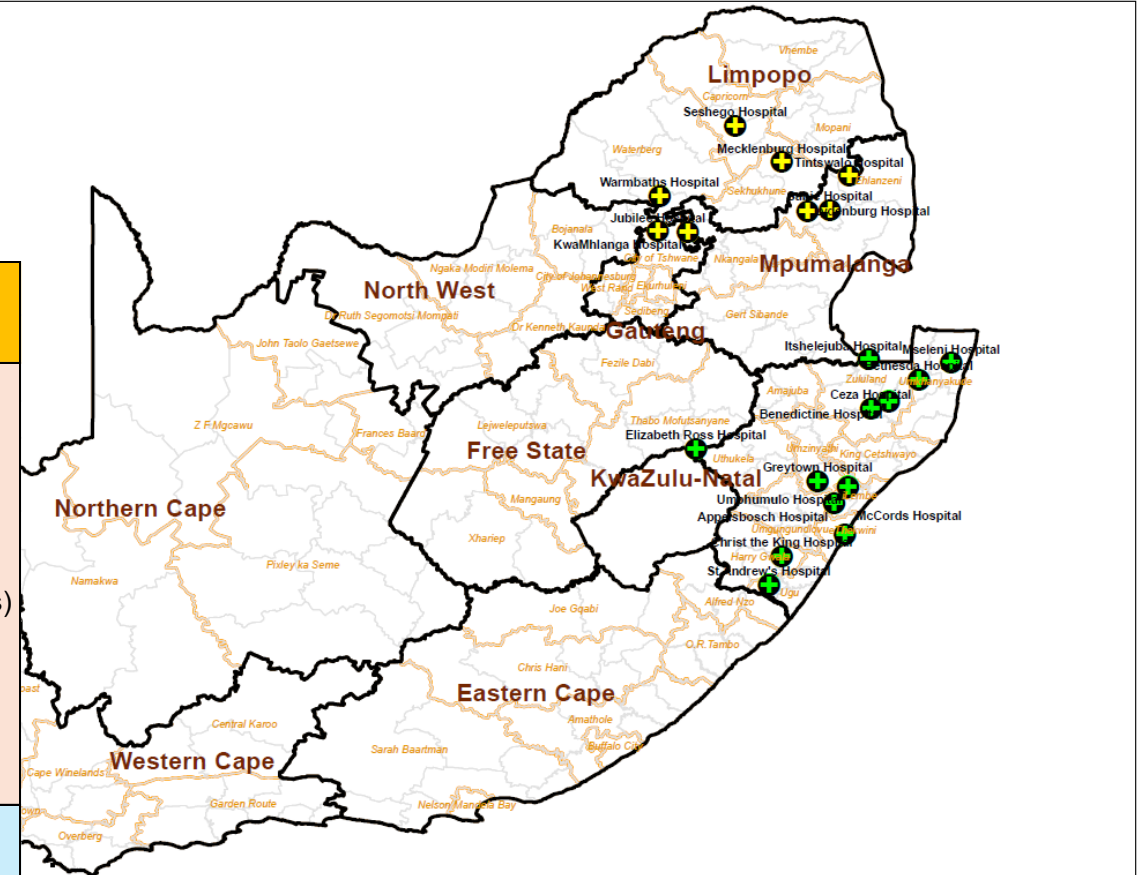
PROGRAMME SCOPE OF WORK

- **20 Sites**
- **5 Provinces**
- **2 Work Packages**
- **Various Plant Sizes**

KEY

- Cluster 1 (12)
- Cluster 2 (8)

Item	Facility Name	Plant Size (m³/h)	Power R/ment (kw)	Province	Location	Cluster
1	Christ the King Hospital	30	51	KwaZulu-Natal	eXobho,KZN	Cluster 1 (12 Facilities)
2	St Andrew's Hospital	40	59	KwaZulu-Natal	Harding,KZN	
3	Elizabeth Ross Hospital	25	46	Free State	Phuthaditjhaba,FS	
4	McCords Hospital	25	46	KwaZulu-Natal	Durban,KZN	
5	Appelsbosch Hospital	25	46	KwaZulu-Natal	Etsheni,KZN	
6	Greytown Hospital	40	59	KwaZulu-Natal	GreyTown,KZN	
7	Umphumulo Hospital	25	46	KwaZulu-Natal	Umphumulo,KZN	
8	Benedictine Hospital	20	46	KwaZulu-Natal	Nongoma,KZN	
9	Bethesda Hospital	35	59	KwaZulu-Natal	Bethesda,KZN	
10	Ceza Hospital	25	46	KwaZulu-Natal	Ceza,KZN	
11	Itshelejuba Hospital	30	51	KwaZulu-Natal	Pongola,KZN	
12	Mseleni Hospital	30	51	KwaZulu-Natal	Nhlamvu,KZN	
13	Lydenburg Hospital	25	46	Mpumalanga	Lydenburg, MP	Cluster 2 (8 Facilities)
14	Mecklenburg Hospital	30	51	Limpopo	Burgersfort,LP	
15	Sabie Hospital	20	46	Mpumalanga	Sabie,MP	
16	Tintswalo Hospital	20	46	Mpumalanga	Accornhoek,MP	
17	Seshego Hospital	30	51	Limpopo	Seshego,LP	
18	Jubilee Hospital	40	59	Gauteng	Temba,GP	
19	KwaMhlanga Hospital	30	51	Mpumalanga	KwaMhlanga,MP	
20	Warmbaths Hospital	20	46	Limpopo	Bela-Bela;LP	



PROGRAMME SCOPE OF WORK

Project Stages 1 to 7

- **1: Initiation**
 - *Planning*
 - *Site Visits*
- **2: Concept Design**
 - *Proposed Options*
 - *Indicative Costs*
 - *Indicative Time-lines*
 - *Recommendations*
- **3: Detailed Design**
 - *Technical Design*
 - *Specifications*
 - *Drawings*

Project Stages 1 to 7

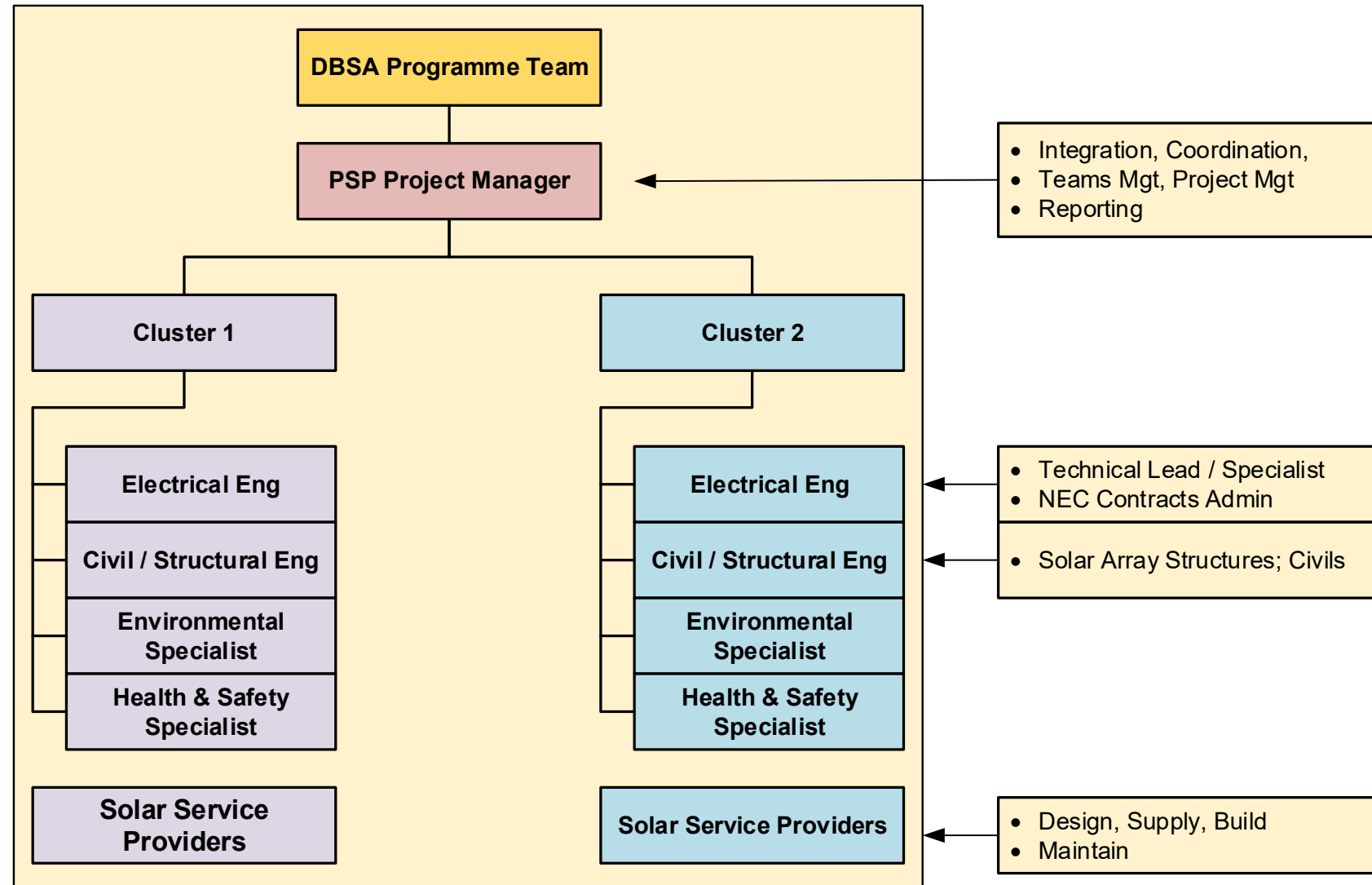
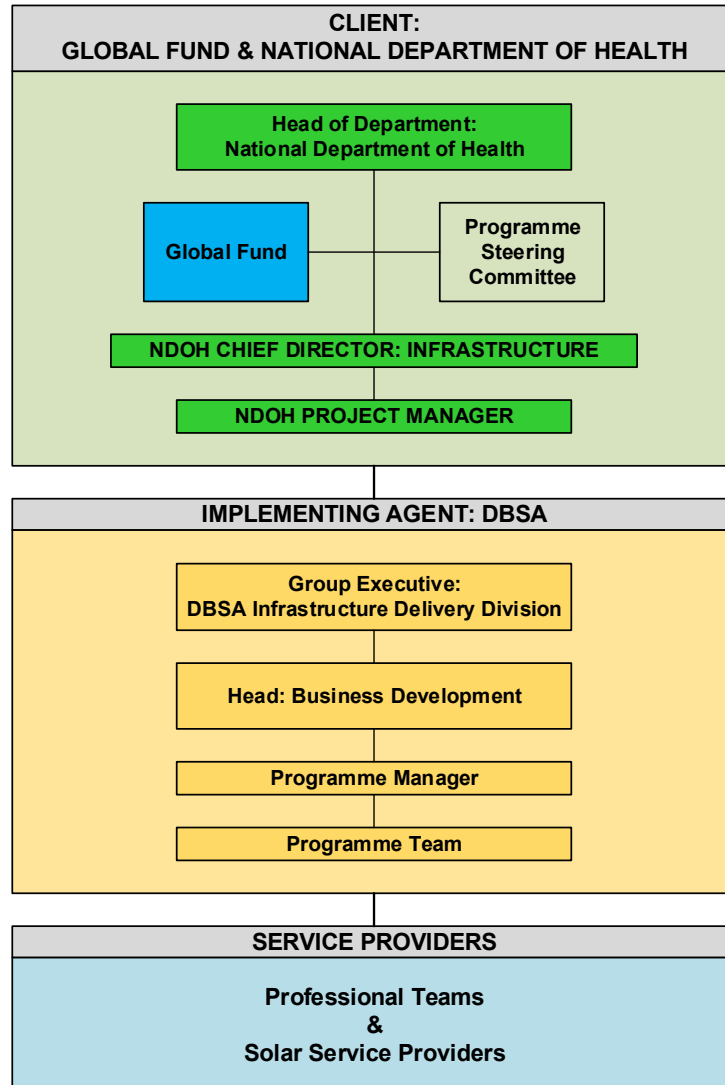
- **4: Contractor Procurement**
 - *Activity Schedules*
 - *BEC, Appointment & Award*
 - *Contracting*
- **5: Implementation / Works**
 - *Monitoring & Control*
 - *Contracts Administration*
- **6: Handover**
 - *Commissioning*
 - *Training*
 - *Handover*

Project Stages 1 to 7

- **7: Maintenance**
 - *Monitoring & Control*
 - *Contracts Administration*
 - *Close-Out*

NEC 3 Option A
(BOQ / Activity Schedules)
&
NEC Option F
(Term Service Contract)

PROGRAMME ORGANOGRAM & ROLES



PROGRAMME STAKEHOLDERS



- **Global Fund**

- *Head Office (Geneva)*
- *Country Office (at NDoH)*

- **National Department of Health**

- *Acting Director General*
- *Chief Financial Officer*
- *Chief Director: Infrastructure*
- *Project Manager / Technical Specialist*

- **Health Facility**

- *Chief Executive Officer*
- *Hospital Management*
- *Systems Manager*
- *Facilities Manager Team/s*

- **Local Communities**

- *Business Forums*
- *Local Community Forums*
- *Traditional Structures*

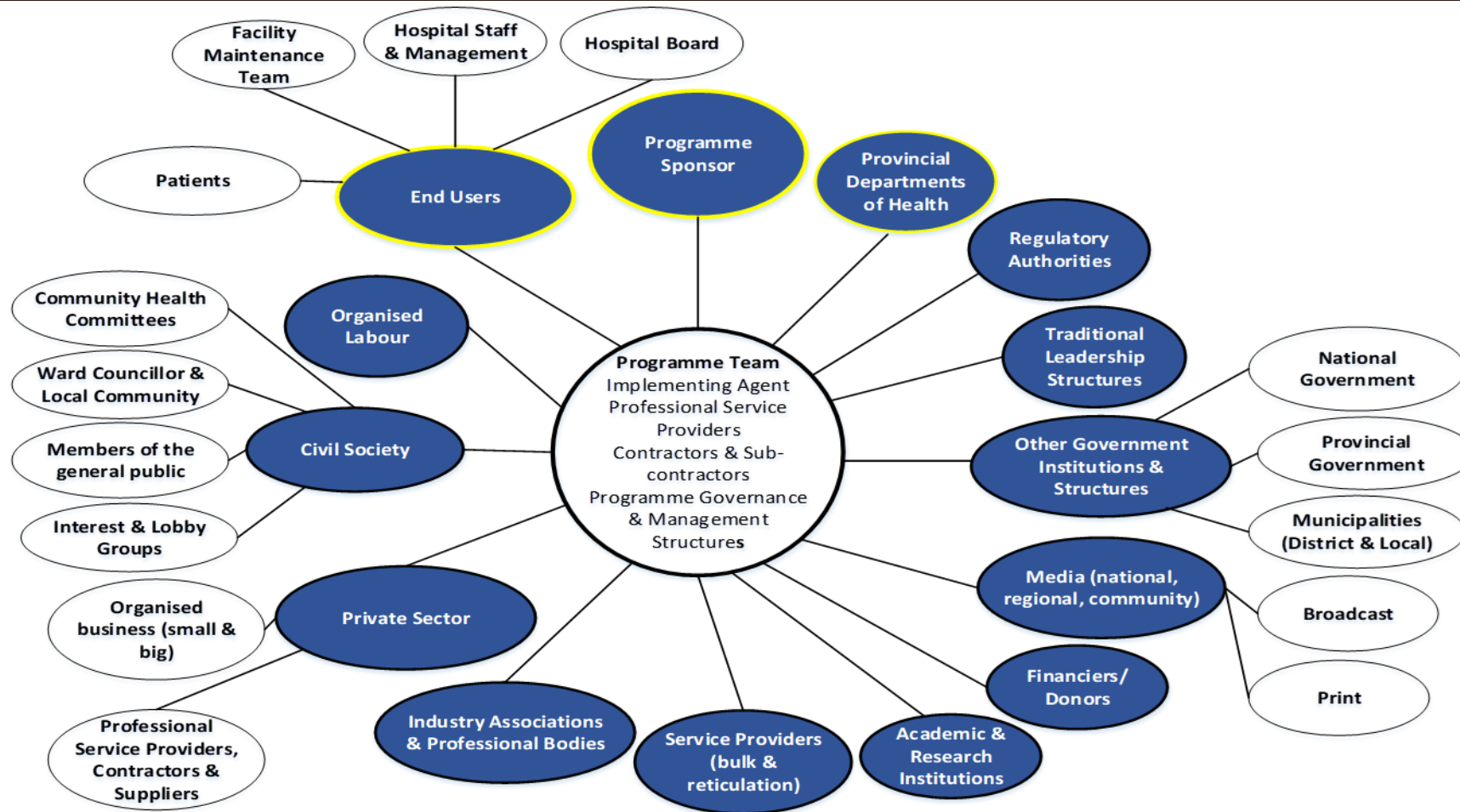
- **Industry**

- *Solar Specialists*
- *Suppliers*
- *Installers*

- **Regulatory Authorities**

- *Dept of Employment & Labour*
- *Local Municipality?*
- *Other?*

PROGRAMME STAKEHOLDERS



PROGRAMME EXPECTATIONS



- **Client & DBSA Expectations**

- *Working with a sense of urgency and agility*
- *Availability as Required (inform DBSA urgently if not available for assignment)*
- *Performance Focussed (Non performance = Contractual Terms to be applied)*
- *Adherence to Best Practice*
- *Compliance with Standards & Regulatory Frameworks*
- *Innovative, Sustainable & Value for Money Solutions*
- *Predictive Risk Management*
- *Regular Communication & Stakeholder Management*
- *Good Records Management for Audit Purposes*
- *Quality Management Processes & Procedures*
- *Ethical Behaviour*

RFP069/2026 (Cluster 1) RFP070/2026 (Cluster 2)



Project Description

APPOINTMENT OF SERVICE PROVIDERS FOR THE DESIGN, SUPPLY, INSTALLATION, COMMISSIONING AND MAINTENANCE OF SOLAR-POWERED BACKUP SYSTEMS AT TWENTY (20) HOSPITAL FACILITIES RECEIVING PRESSURE SWING ADSORPTION (PSA) OXYGEN GENERATING PLANTS

Project Brief

- **RFP069-070/2026** is inviting all **7 EB or higher CIDB Registered Contractors** to participate.
- Joint Ventures are welcomed but all parties must be registered with CIDB, and the overall CIDB Grading must meet the minimum requirement of **7 EB or Higher**.
- The project consists of two clusters **Cluster 1** RFP069/2026 and **Cluster 2** RFP070/2026.
- Bidders can tender for both Clusters, but it is at Bank's discretion on whether to award the full scope to one bidder or split the scope to several bidders.

SCM MATTERS

EVALUATION CRITERIA



Evaluation will be in **THREE** stages, namely:

Stage 1: Responsiveness Evaluation

Stage 2: Financial Offer & Preference

Stage 3: Risk Analysis & Objective Criteria

■ Stage 1: Responsiveness Evaluation

The responsiveness criteria is divided into two sections Part A (Prequalifies) and Part B (Tender Returnables)

- A. Part A :** Tenderers who do not adhering to those criteria listed as **Pre-Qualifier**, will be **disqualified immediately.**
- B. Part B :** Tenderers who do not adhere to the response time indicated for clarification inquiries by the Employer **will be deemed non-responsive** and not be evaluated further.

STAGE 1

RESPONSIVENESS –(PART A)

Page 13 of Volume 1



Responsiveness Criteria		Prequalifying Criteria
1	Online Compulsory Briefing Session	Pre-Qualifier
2	Completed and signed Declaration of Default and Termination	Pre-Qualifier
3	The Form of Offer must be priced and signed (Signed by Tenderer and priced populated as a minimum in either numbers or words). The DBSA further reserves the right to request the correction or clarification of minor administrative errors that do not affect the substance, validity or enforceability of the Form of Offer	Pre-Qualifier
4	Bidders must provide CVs containing relevant (Solar Powered Backup Systems) experience, Qualification document and Proof of Professional Registration document where applicable. Min. experience as indicated below: Technical Leads & Capacity for Design, Construction & Commissioning; (i) Electrical Engineer (Pr. Tech Eng or Pr. Eng, registered with ECSA) 10 years post registration experience (ii) Structural Engineer (Pr. Tech Eng or Pr. Eng, registered with ECSA) 10 years post registration experience (iii) Full time Construction Health & Safety Officer per Cluster if tendering for two (CHSO, registered with SACPCMP) 5 years' experience (Should the Professional Registration Document not indicate the date of first registration, a Supplementary Document from the same Regulatory Body must be provided with the submission - clearly indicating the date of first registration of the corresponding Professional Registration Document)	Pre-Qualifier

STAGE 1

RESPONSIVENESS –(PART A)

Page 13 of Volume 1



5	The tenderer must have successfully completed a minimum of three (3) projects in similar nature (Design, Supply, Installation, Commissioning and Maintenance of Solar Backup Systems) in the last five (5) years with a contract award minimum value of R 5 000 000.00 or above per project inclusive of VAT. <u>The documented evidence must comprise of the following:</u> 1. A client reference letter confirming completion of a project, containing the Client Name, Project Description/Deliverables and Project Value (<i>Client</i> referring to the entity that issued the contract of works) 2. Contactable Telephone and Email Address of the Clients Note: DBSA reserves the right to contact the references provided to verify the successful completion of the previous work without any performance deficiencies and to gain a clear understanding of the scope and status of the deliverables submitted by the appointed company.	Pre-Qualifier
---	---	---------------

STAGE 1

RESPONSIVENESS –(PART B)

Page 14 of Volume 1



Responsiveness Criteria		Clarification Time
1	Adherence to the Standard Conditions of Tender as required (No deviations, qualifications & alternatives).	48 hours
2	Returnable Documents completed and signed	48 hours
3	Submission of Registration with National Treasury Central Supplier Database (CSD) Summary Report: - Bidder must be registered <u>in order to</u> do business with the DBSA.	48 hours
4	Proof of Letter of Intent for Performance or Construction Guarantee from any South African Banking Institution that amounts to the value of 10% of the Contract Sum	48 hours
5	Public Liability Insurance Proof of Letter of Intent to provide Public Liability Insurance cover, or formal Public Liability Insurance, from a registered insurance company or financial service provider in an amount of not less than R 10 000 000.00. in respect of <u>each and every</u> claim during the contract period, with no limitation on the number of claims or cumulative value of claims should the Bidder be successful. The Letter of Intent must be issued by an insurance company or financial service provider duly registered in terms of the Short-Term Insurance Act, 1998 (Act 53 of 1998) or the Long-Term Insurance Act, 1998 (Act 52 of 1998). Note: Should a Bidder be successful in this tender, the Bidder will be required to provide public liability insurance from the same Insurer that issued the Letter of Intent or from another insurance company or financial service provider that is duly registered in terms of the same above mentioned Insurance Acts. The Policy must define the R10 000 000.00 per claim / event in respect of <u>each and every</u> claim arising during the contract period, with no limitation on the number of claims or cumulative value of such claims	48 hours

STAGE 1

RESPONSIVENESS –(PART B)

Page 14 of Volume 1



6	Professional Indemnity Insurance Proof of Letter of Intent to provide Professional Indemnity Insurance cover, or formal Professional Indemnity Insurance providing cover for all disciplines, in an amount of not less than R5 000 000.00 per claim. Applicable to all disciplines listed in the Functional Criteria Section 3 below. Note: Should a Bidder be successful in this tender, the Bidder will be required to provide Professional Indemnity Insurance cover from the same Insurer that issued the Letter of Intent. The Policy must define the R5 000 000.00 per claim / event in respect of <u>each and every</u> claim arising during the period of performance, with no limit on the number of claims or cumulative value of the claims.	48 hours
7	Contract Works Insurance Proof of Letter of Intent to provide Contract Works Insurance cover, from a registered insurance company or financial service provider in an amount of not less than the Contract Sum plus 10%. The Letter of Intent must be issued by an insurance company or financial service provider duly registered in terms of the Short-Term Insurance Act, 1998 (Act 53 of 1998) or the Long-Term Insurance Act, 1998 (Act 52 of 1998). Note: Should a Bidder be successful in this tender, the Bidder will be required to provide Contract Works Insurance from the same Insurer that issued the Letter of Intent or from another insurance company or financial service provider that is duly registered in terms of the same above-mentioned Insurance Acts	48 hours

STAGE 1

RESPONSIVENESS –(PART B)

Page 15 of Volume 1



8	Master Installation Electrician with an active Dept of Employment and Labour registration certificate confirming authority to issue a Certificate of Compliance for Electrical or Solar PV Installations either.	48 hours
---	---	----------

Note: Clarification hours start from the time and date of communication issued by the DBSA.

STAGE 2

Financial Offer & Preference

Page 15 of Volume 1



- i. Those Bidders which have passed stage 1 of the tender Process will be scored on the basis of price and preference point allocation.
- ii. Price evaluation will be based on a per Cluster cost offered.
- iii. The successful Bidder will be the Bidder that scores the highest number of points in the second stage of the Bid evaluation, unless the DBSA exercises its right to cancel the RFP.
- iv. Points will be allocated to Bidders Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/highest acceptable tender will be used to determine the accurate system once tenders are received
- v. The total points scored by each Bidder will be calculated by adding the points scored for price (out of 80 or 90) to the points scored for specific goals (out of 20 or 10). The successful Bidder will be the Bidder which has the highest total points (out of 100) for both price and specific goals (unless there is a basis for selecting a different successful Bidder).

IMPORTANT TO NOTE : FORM OF OFFER REQUIREMENTS

- a. The bid RFP069-070/2026 consists of two clusters and there is a different section for each cluster to price. If the intention of the bidder is to bid for both, then both form of offer tables must be populated.
- b. Bidder must ensure that the **Activity Schedule** and the **Form of Offer** are completed and signed in Full. Failure to do so, **will lead to disqualification.**

STAGE 3

Financial Offer & Preference

Page 16 of Volume 1



In addition to the financial offer and preference evaluation, the Tenderers having the highest ranking / number of points, will additionally be reviewed against the following points listed as “Other Objective Criteria” in terms of the PPR2022, in order to ascertain suitability for award – we reserve the right to clarify any aspects listed hereunder where applicable.

- i. If having passed Responsiveness, the tenderer will again be checked in terms of having a Compliant Tax Status at time of recommendation to confirm that the status has not changed, based on an active and Tax Complaint Pin issued by the South African Revenue Services.
- ii. Fully compliant and registered with the National Treasury Central Supplier Database.
- iii. No misrepresentation in the tender information submitted.
- iv. The tenderer or any of its directors/shareholders is not listed on the Register of Tender Defaulters in terms of the Prevention and Combating of Corrupt Activities Act of 2004 as a person prohibited from doing business with the public sector; and
- v. The tenderer has completed the Compulsory Enterprise Questionnaire and there are no conflicts of interest which may impact on the tenderer’s ability to perform the contract in the best interests of the employer or potentially compromise the tender process and persons in the employ of the state are permitted to submit tenders or participate in the contract.
- vi. Convicted by a court of law for fraud and corruption
- vii. Removed from a contract between them and any organ of state on account of failure to perform on or comply with the contract.
- viii. The DBSA reserves the right to make a decision on contract award based solely on the information received in the responses to this RFP. The DBSA also reserves the right to use relevant information not contained in any tender but which, in the ordinary course of business, is within the knowledge of any employee or Board member of DBSA or its advisors, agents or representatives for the purposes of making its decision.
- ix. Any bidder who has had a tender award terminated by the DBSA for non-performance during the 18 months preceding the closing date of this RFP, may at the discretion of the DBSA, be excluded from recommendation for further under this RFP. In addition, any bidder who has received a written notice of non-performance in the 12-month period preceding the award of this RFP, may at the discretion of the DBSA, be excluded from recommendation for further awards until the non-performance, or the circumstance giving rise to the non-performance, has been remedied to the satisfaction of the DBSA.
- x. Financial health of the bidder may be assessed if deemed necessary, to ensure that the service provider will be able to operate as per required deliverables (Ratios: Accounts Receivable & Payable Turnover, Liquidity & Solvency).
- xi. Unduly high or unduly low Tendered rates in the Tender offer. In this regard, a financial risk analysis will be performed to verify that the costs are reasonable and balanced. Tenders may be disqualified if tendered rates are found to be distorted. The market average of received bid prices excluding Outliers, as well as the DBSA QS estimate will be used as a guide to indicate financial risk (CIDB Inform Practice Note #5).
- xii. PEP Check and Procure Check to be initiated and if negative, may result in exclusion.
- xiii. Online verification of the Professional Registration Document will be actioned only to confirm the authenticity of the document.
- xiv. The DBSA reserves the right to request a bidder to provide formal documented evidence within 48hrs (independent from bidder; e.g. employer), to prove authenticity of the documents and its content, failing which will result in bid being deemed non-responsive. Such evidence must include a contactable reference via email and telephone.
- xv. The DBSA reserves the right to further action an authenticity verification of the documents and content, through contacting the representing employer/s and/or contactable reference.
- xvi. A check against any other requirement as stipulated in the Additional Conditions of Tender.
- xvii. Use of adherence to the stipulated requirement of Refer to " Additional Conditions to Tender ". as Objective Criteria.

Additional Conditions of Tender (Page 17):



- i. The DBSA intends to award multiple bidders and reserves the right to award the full scope to one bidder or split the scope to several bidders in respect of tender **RFP069/2026** and **RFP070/2026**.
- ii. The offer of award will be informed by the most suitable project grouping to complete all project sites, considering Product Availability, Site Completion Timeline and Value for Money.
- iii. **Product Availability** = Quantum of product available in shortest time.
- iv. **Site Completion Timeline** = Period in which the most sites can be completed.
- v. **Value for Money** = Improved total cost.
- vi. The DBSA reserves the right to not award any bidder that has a **cumulative** order book totaling to: R60m- **Level 6**/ R120m- **Level 7**/ N/A- **Level 8- 9** (whichever CIDB classification is applicable to this tender).
- vii. The DBSA reserves the right to not award any bidder that has a **total of five (5)** active awards/ orders with an outstanding value. If the outstanding value is 10% or less, indicating the project is nearing completion, or reached practical completion, the DBSA reserves the right to recommend.
- viii. The following will be considered as one award, in the event that a bidder forms part of a Joint Venture/ Consortium: “**point iv**” based on the JV/ Consortium participation percentage and “**point v**” based on an award made to the JV/ Consortium
- ix. The DBSA reserves the right to disqualify a tenderer with unrealistic price offers, in line with CIDB prescripts.
- x. The DBSA reserves the right to negotiate to ensure the value for money principle is not compromised. (CIDB Inform Practice Note #5).
- xi. The DBSA reserves the right to award the scope in full or part thereof, subject to budget availability.
- xii. The DBSA reserves the right to increase or decrease the required quantum of sites as stipulated in the RFP.
- xiii. In the event of a partial award, the DBSA reserves the right for items excluded from the award, to be retendered in a new tender process.
- xiv. Tenderer is required to adhere to the Pricing Instructions as detailed, failing which will result in offer being deemed non-compliant. Where noted that a cost item was not priced, clarification will be issued to clarify reason, without allowing any costs to be amended or included..

TENDER SUBMISSION



BIDDER QUERIES

- Each bidder is encouraged to submit **one (01) consolidated** questions/ clarifications **email on/before the 6th August 2026 at 12h00**.
- DBSA to respond to written questions/ clarifications posed by all bidders before the **7th August 2026 at 16h30**.

TENDER CLOSURE

- The tender closing date is on the **12 August 2026 @ 23:55**
- Only online submissions will be accepted, and it is the responsibility of every bidder to **request a submission link** via email. (The email address is provided on the tender document).
- Please ensure that you upload your submission on the designated link.
- Please keep abreast of the DBSA website for any addendums that would be issued out.

BRIEFING QUESTIONS



No.	Item
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	



THANK YOU