

RFP 112/2026: PROVISION OF PROFESSIONAL SERVICES AS A TRANSACTION ADVISOR TO UNDERTAKE A BANKABLE FEASIBILITY STUDY, COST-BENEFIT ANALYSIS, FINANCIAL MODELLING, PROJECT PREPARATION, AND TO DEVELOP PROCUREMENT DOCUMENTS FOR PERFORMANCE-BASED CONTRACT (PBC) PROJECTS FOR NON-REVENUE WATER (NRW) REDUCTION IN BUFFALO CITY METROPOLITAN MUNICIPALITY

QUESTIONS ARISING AND RESPONSES PROVIDED DURING AND AFTER THE COMPULSORY BRIEFING MEETING OF 07 AUGUST 2026

Second Q&A Update: 21 August 2026

Item no.	Category	Question / Enquiry / Query	Answer / Response / Clarification
1.	Technical	Duration of Appointment: The tender specifies a maximum of six (6) months for the project duration. This seems to be too tight or insufficient. Can the WPO review it to provide perhaps a longer duration.	Duration of Appointment: The project does not cover the entire municipal area but only portions thereof. Moreover, the municipality has significant amounts of information available on the pilot project areas. A maximum of six months duration of appointment (Period of Performance) is realistic and achievable for a suitably-experienced Transaction Advisor. Hence, the request to review the six months project duration is declined and will not be acceded to .
2.	Technical	For the purpose of this tender, will the WPO consider the experience and track record of the Tenderer to be over a period of more than the 10 years stated in the tender document?	No. The experience and track record of the Tenderer will remain as stated in the tender document to be in the last 10 years.
3	Technical	Will the WPO consider Tenderer's experience in Performance-Based Contracts (PBCs) in other infrastructure sectors?	No. Experience in PBCs in other infrastructure sectors will NOT be considered.
4	Technical	Can the Tenderers be allowed to "double-up" the Key Resources / Experts? In other words, can a Key Resource / Expert in one discipline (or area of service) be allowed to function as a Key Resource / Expert in another discipline or area of service?	No. A Key Resource / Expert is allowed to function in, and be assigned to, only one discipline or area of service.

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5	Financial	The tender document states in section C.3.11.1 that the procedure for evaluating responsive tenders is Method 4: Financial offer, Quality (Functionality) and Preference . But in another part of section C.3.11.1, the procedure for evaluating responsive submissions was reduced to Price and Preference only. Please clarify which method of evaluation will be used.	There is no discrepancies or contradictions in section C.3.11.1. The final evaluation method will end up being Price and Preference for Bidders that achieved at least a minimum score of 70 points in the evaluation of functionality. The tender document expressly indicated that the evaluation Method 4 will be modified to comply with the Preferential Procurement Policy Framework Act, 2000: Preferential Procurement Regulations, 2022. The end result of the modification is the evaluation procedure in which only Price and Preference is used for evaluating Bidders that achieved at least a minimum score of 70 points in the evaluation of functionality																								
6	Operational	Can a Service Provider providing specialist services be allowed to be in more than one Team of Lead Tenderers?	Yes.																								
7	Technical	With regards to the above-mentioned tender, we would like to clarify the following: - We have noted that as per clause C2.1, the eligibility criteria, the number of post-registration years of experience has been removed (when compared to tender RFP124/2025), page 9 of the pdf document. - However, under clause C3.11.1 Evaluation (page 13 of the pdf), it indicates that the key resources must meet the satisfactory criteria, in order to meet functionality. With particular reference to the <i>Civil Engineer (Non-Revenue Water)</i> key resource, the satisfactory requirement has increased to <i>20 years or more, but less than 25 years post-registration experience</i>, when compared to RFP124/2025 which indicated, <i>15 years or more, but less than 20 years post-registration experience</i>.	Tenderers are to note with particular reference to the <i>Civil Engineer (Non-Revenue Water)</i> key resource, that the satisfactory requirement is AMENDED to 15 years or more, but less than 20 years post-registration experience. The revised (amended) wording for the evaluation will be as follows: <table border="1"> <tr> <td></td><td></td><td></td><td>Disclaimer: No information submitted: 0 points</td></tr> <tr> <td>2.</td><td>Civil Engineer (Non-Revenue Water)</td><td>10</td><td>7</td></tr> <tr> <td></td><td></td><td></td><td>Poor: Less than 15 years post-registration experience: 4.0 points</td></tr> <tr> <td></td><td></td><td></td><td>Satisfactory: 15 years or more, but less than 20 years post-registration experience: 7.0 points.</td></tr> <tr> <td></td><td></td><td></td><td>Good: 20 years or more, but less than 25 years post-registration experience: 9.0 points.</td></tr> <tr> <td></td><td></td><td></td><td>Very Good: 25 years or more post-registration experience: 10 points.</td></tr> </table>				Disclaimer: No information submitted: 0 points	2.	Civil Engineer (Non-Revenue Water)	10	7				Poor: Less than 15 years post-registration experience: 4.0 points				Satisfactory: 15 years or more, but less than 20 years post-registration experience: 7.0 points.				Good: 20 years or more, but less than 25 years post-registration experience: 9.0 points.				Very Good: 25 years or more post-registration experience: 10 points.
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		We would just to confirm that this amendment is correct?	<i>Please refer to attached extract of Page 11 for the above amendments made to the requirements for the Civil Engineer (NRW) in the Published RFP112/2026 Tender document.</i>
8	Administrative	We kindly request consideration for an extension of the above-mentioned bid. An extension would be greatly appreciated and would allow bidders additional time to prepare and submit comprehensive, high-quality proposals in response to the requirements of the tender.	The request for extension to the closing date of this tender is REJECTED. It should be noted that this (RFP112/2026) is a re-tender with added scope. The closing date remains the same as stated in the tender document.