

DATE: 04 August 2026

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Tender Numbers: RFP115/2026

A TRANSACTION ADVISOR TO CONDUCT LEGAL AND REGULATORY FEASIBILITY STUDY, REVIEW AND UPDATE EXISTING FEASIBILITY STUDIES, PREPARE THE PROCUREMENT DOCUMENTS FOR THE PRIVATE SECTOR PARTNER, SUPPORT COMMERCIAL AND FINANCIAL CLOSE ACTIVITIES FOR THE RICHARDS BAY DRY BULK TERMINAL PROJECT.

ADDENDUM NO.1

AMENDMENT TO THE TENDER DOCUMENT:

THESE CLARIFICATIONS MUST BE READ TO FORM PART OF TENDER NO. RFP115/2026

The RFP documents issued to you through an open tender process via the DBSA website and e-tender portal on **15 July 2026** has the following amendments.

This addendum 01 provides corrected information that replaces and supersedes that as initially provided in the tender document.

TENDER REFERENCE

The tender reference for this tender is **RFP115/2026**.

TABLE 1: EVALUATION CRITERIA

No.	Evaluation Criteria	Points allocation	Minimum points (70)	Maximum points Total (100)
1.	PROJECT DIRECTOR / LEAD			
1.1	Project Director Experience			
	The Project Director shall have a minimum 15 years' experience in:	Points 5 points > 15 years' experience in leading feasibility study development	3	5



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	- leading feasibility studies development, and/or in implementation of large transport infrastructure (R500 million or more) - experience in PPP structuring with in-depth knowledge of commercial contracts in the port sector financing; - experience in legal and regulatory processes including procurement in South Africa is considered an advantage (PFMA, permitting etc.); - experience in preparation of project documentation compliant with specific regulatory issues and South African laws (i.e. concessions, EPC contracts etc.); <i>Detailed work history which includes the organisation, role, tenor (indicating the dates of commencement and departure), responsibilities and sector should be provided to support the number of years of professional experience.</i> <i>Refer to CV Template in Annexure B</i>	and/or in implementation of large PPP transport infrastructure projects 3 points = 15 years' experience in feasibility study development and/or in implementation of large PPP transport infrastructure projects 0 points= below 15 years' experience in feasibility study development and/or in implementation of large PPP transport infrastructure projects		
1.2	Project Director Projects			
	Knowledge and evidence of projects executed by the Project Lead/ Director in legal and regulatory feasibility study development, contract development, contract negotiations, project structuring, implementation of large PPP transport infrastructure projects (R500 million or more) <i>NB: Only a list of projects with a project value of over R500 million e that will be considered. (Refer to projects template in Annexure B)</i>	Points: x > 5 projects = 5 Points x = 5 projects =3 Points x < 5 projects =0 Point	3	5
2.	TECHNICAL EXPERT			
2.1	Technical Expert Experience			
	The Technical expert shall have:	Points:	3	5



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	- Demonstrable experience in rail / ports / maritime, structural / mechanical / electrical appraisal of large transport infrastructure projects (above R500 million) with strong preference for port and maritime development and transport logistic platforms; - Relevant experience in preparing feasibility studies for infrastructure projects, with strong preference for ports and their master planning; - Relevant professional experience in international port development would represent a strong advantage; - Experience in tender procedures and procurement strategies for large public infrastructure projects with strong preference for port infrastructure; and It is anticipated that the traffic/Transport engineer, water engineer, rail and structural engineer will form part of the technical support team. <i>Detailed work history which includes the organisation, role, tenor (indicating the dates of commencement and departure), responsibilities and sector should be provided to support the number of years of professional experience.</i> <i>Refer to CV Template in Annexure B</i>	5 points = > 15 years' experience in large PPP transport projects, demand analysis / modelling, planning, design, development of procurement documents, financing and implementation of large PPP transport infrastructure projects 3 points = 15 years' experience in PPP transport projects, demand analysis / modelling, planning, design, development of procurement documents, financing and implementation of large PPP transport infrastructure projects. 0 = below 15 years' experience in PPP transport projects, demand analysis / modelling, planning, design, development of procurement documents, financing and implementation of large PPP transport infrastructure projects.		
2.2	Technical Expert Projects			
	Knowledge and evidence of projects executed by the engineer (rail, ports, maritime, structural, mechanical, electrical) including experience and conducting feasibility studies, planning, design, development of tender documents, structuring of PPP transport projects of R500 million capex or more <i>NB: Only a list of projects with a project value of over R500 million that have reached financial close will be considered. (Refer to projects template in Annexure B)</i>	Points: <i>(where x is number of projects)</i> x > 5 projects = 5 Points x = 5 projects = 3 Points x < 5 projects = 0 Point	3	5
3.	FINANCIAL EXPERT			



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3.1	Financial Expert Experience			
	The expert shall have: • working experience in financial modelling/ structuring of large infrastructure projects; • experience in project costing and revenue forecast; • experience in value for money analysis public sector comparator calculations and PPP structures, development of financing plans; • experience in global insurance and guarantee products; and • proven project finance and corporate finance experience until financial closure and successful contract award. <i>Detailed work history which includes the organisation, role, tenor (indicating the dates of commencement and departure), responsibilities and sector should be provided to support the number of years of professional experience.</i> <i>Refer to CV Template in Annexure B</i>	Points 5 points = 15 and above years' experience in financial modelling for infrastructure projects, PPP structures, public sector comparator calculations 3 points= 10 - 14 years' with financial modelling for infrastructure projects, PPP structures, public sector comparator calculations 0 points= below 10 years' experience in financial modelling for infrastructure projects, PPP structures, public sector comparator calculations	3	5
3.2	Financial Expert Projects			
	Knowledge and evidence of projects executed in financial modelling and structuring of PPP infrastructure projects NB: Only a list of projects with a project value of over R500 million that have reached financial close will be considered. (Refer to projects template in Annexure B)	Points (where x is number of projects) x > 5 projects = 5 Points x = 5 projects =3 Points x < 5 projects =0 Point	3	<u>5</u>



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4.	Economic Expert (Financial Support)			
4.1	Economic Expert Experience			
	The CBA advisory must have: - Experience in conducting cost benefit analysis for large infrastructure projects - Demonstrable experience and understanding of undertaking Cost Benefit Analysis (CBA) and Cost Effectiveness Analysis (CEA) on infrastructure projects: - Expertise in converting financial values into economic values through the use of conversion factors; and ability to calculate economic performance indicators such as the Economic NPV, Economic RR, and Cost Effectiveness Ratios (CER); ability to demonstrate the distributional impact(s) in relation to the accrual of gains or losses to different stakeholder groups from the implementation of the project. <i>Detailed work history which includes the organisation, role, tenor (indicating the dates of commencement and departure), responsibilities and sector should be provided to support the number of years of professional experience.</i> <i>Refer to CV Template in Annexure B</i>	Points 4 points > 15 years in conducting CBA's and cost effective analysis for large infrastructure projects 2 point= 10-15 years in conducting CBA's and cost effective analysis for large infrastructure projects 0 point= less than 10 years in conducting CBA's and cost effective analysis for large infrastructure projects	2	4
4.2	Economic Expert Projects			
	Knowledge and evidence of projects executed by the CBA advisor in conducting CBA's and cost effective analysis for large infrastructure projects mainly in energy, transport sectors	Points (where x is number of projects) x = > 5 projects = 2 Points 3 - 5 projects = 1 Point	1	2



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	<i>NB: Only a list of projects with a project value of over R500 million that have reached financial close will be considered. (Refer to projects template in Annexure B)</i>	x < 3 projects =0 Point		
5.	LEGAL AND REGULATORY EXPERT (COMMERCIAL LAW)			
5.1	Legal and Regulatory Expert Experience			
	The Legal expert shall have experience in: • leading legal and regulatory feasibility study development, and/or in implementation of large transport infrastructure (R500 million or more) • experience in PPP structuring with in-depth knowledge of commercial contracts in the port sector financing; • experience in legal and regulatory processes in South Africa is considered an advantage; • experience in preparation of project documentation compliant with specific regulatory issues and South African laws; • have proven experience in drafting and negotiating Service Level Agreements (SLAs), port terminal service agreements, Government Support Agreements, Security Documents and Guarantees, Concession Agreements, EPC agreements, Licenses, Permits and Consents, etc. <i>Detailed work history which includes the organisation, role, tenor (indicating the dates of commencement and departure), responsibilities and sector should be provided to support the number of years of professional experience.</i> <i>Refer to CV Template in Annexure B</i>	Points 5 points > 15 years' experience in leading feasibility study development and/or in implementation of large PPP transport infrastructure projects 3 points = 7 – 15 years' experience in feasibility study development and/or in implementation of large PPP transport infrastructure projects 0 points= less than 7 years' experience in feasibility study development and/or in implementation of large PPP transport infrastructure projects	3	5



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5.2	Legal and Regulatory Expert Projects			
	Knowledge and evidence of projects executed by the legal and regulatory expert legal in: regulatory feasibility study development, contract development, contract negotiations, project structuring, implementation of large PPP transport infrastructure projects (R500 million or more) <i>NB: Only a list of projects with a project value of over R500 million Capex will be considered. (Refer to projects template in Annexure B)</i>	Points: x > 5 projects = 5 Points x = 5 projects = 3 Points x < 5 projects = 0 Point	3	5
6.	ENVIRONMENTAL, SOCIAL AND GOVERNANCE EXPERT			
6.1	Environmental, Social and Governance Experience			
	The Environmental, Social and Governance Expert must have: - at least 10 years' relevant post-registration experience in environmental aspects applicable to the transport sector especially in rail and ports - experience in environmental aspects applicable to the transport sector, compliance framework & processes, conducting EIA's, environmental adaptation & mitigation It is expected that the environmental advisor will be supported by the stakeholder and management specialist <i>Detailed work history which includes the organisation, role, tenor (indicating the dates of commencement and departure), responsibilities and sector should be provided to support the number of years of professional experience.</i> <i>Refer to CV Template in Annexure B</i>	Points 4 points > 15 years transport sector environmental impacts, EIA's, environmental adaptation & mitigation). 2 points= 10-15 years (transport sector environmental impacts, EIA's, environmental adaptation & mitigation). 0 points= less than 10 years (transport sector environmental impacts, EIA's, environmental adaptation & mitigation).	2	4



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6.2	Environmental, Social and Governance Projects			
	Knowledge and evidence of projects executed by the environmental advisor in environmental aspects applicable to the transport sector, compliance framework & processes, conducting EIA's, environmental adaptation & mitigation <i>NB: Only a list of projects with a project value of over R500 million that have reached financial close will be considered. (Refer to projects template in Annexure B)</i>	Points (where x is number of projects) x = > 5 projects = 2 Points 3 - 5 projects = 1 Point x < 3 projects = 0 Point	1	2
7.	METHODOLOGY			
	Methodology - Demonstrate a thorough understanding of the Terms of Reference, transport (ports & rail) Projects and demonstrate experience of the undertaking feasibility studies, design and financing of PPP projects (8 points). - Innovative design of the approach to the feasibility study, structuring, contracting, procurement options (5 points) - International experience in PPP (2 points) The bidder must submit the methodology and approach that will be followed to achieve the project's objectives. This must include but not limited to: - a detailed work plan i.e. Gantt chart with timeframes of conducting the required work; (5 points) - An organogram that shows all the lead experts, namely, the project director, financial modeller, legal & regulatory and engineers (rail, ports, mechanical, electrical, maritime, structural, etc.), environmental specialist (4 points)	Points Excellent – 28 Good – 25 Average – 15 Poor – 5 Non-responsive - 0	25	28



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	the lead advisor / experts must be supported by the team with experience in transport infrastructure planning, demand / modelling, design, structuring, procurement, negotiation, CBA expert, stakeholder management specialist, trainees etc. (4 points)			
8.	COMPANY PROFILE OF THE BIDDER			
	Previous work experience The Company (or if it a consortium then together the members of the consortium) must provide at least 5 projects where work of a similar nature (preparation, design, structuring, preparation of procurement documents, negotiation, development of agreements of transport PPP projects) has been completed (include the name of the client, project duration, value of project). The projects provided by at least be R500million or above (Refer to projects template in Annexure B).	Points 5 projects including 4 PPP projects – 20 5 projects including 3 PPP projects – 15 5 projects including 2 PPP projects – 10 5 projects including 1 PPP projects – 5 No PPP projects - 0	15	20
Total			70	100
Minimum threshold for technical				70

Note: The corrected information is highlighted in red.

CLOSING DATE

Please note the closing date has been extended from **07 August 2026** to **12 August 2026** at 23h55.

Signed by:

Mpumelelo Nhlangulela

Mpumelelo Nhlangulela

Head: Procurement Operations



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ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM NO.1

AMENDMENT TO THE TENDER DOCUMENT:

THESE CLARIFICATIONS MUST BE READ TO FORM PART OF TENDER NO. RFP115/2026

Acknowledgement of Receipt

I (Name).....hereby acknowledge the existence of
addendum No 1 of **RFP115/2026** on behalf of
(Company Name).....

Signature.

Date



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