RFP143/2026: Written Responses to Clarification Questions no 2

1. **Pricing question**

DBSA acknowledges that the specific projects to be assessed under the assignment have not yet been finalised and that the characteristics of individual projects may influence the level of effort required. However, this procurement relates to a defined scope of services to be delivered within a fixed programme budget and implementation framework.

Accordingly, bidders are required to develop their financial proposals based on the information provided in the RFP, including the requirement to undertake twelve (12) pre-feasibility studies and the associated deliverables, methodologies, stakeholder engagement requirements, and reporting obligations. Bidders should apply their professional judgement and experience to determine an appropriate level of effort and pricing approach for delivering the required outputs.

The twelve studies are envisaged as pre-feasibility assessments of a broadly comparable level of effort. Bidders should make reasonable assumptions consistent with standard pre-feasibility study requirements and develop their financial proposals accordingly. Detailed feasibility, engineering design, and bankability-level investigations are not contemplated under this assignment.

DBSA will not adopt an hourly-rate-only approach, post-award repricing mechanism, or panel arrangement under this procurement process. Financial proposals submitted as part of the bid evaluation will be assessed on a like-for-like basis against the requirements set out in the RFP.
Bidders are therefore expected to price the assignment based on the defined scope and deliverables, recognising that the final portfolio of projects may vary in nature, but that the overall level of effort is expected to remain within the parameters of the assignment and available programme budget.